

Comparative Production Statistics

RE 149 (Rev. 1/16)

Aug-26

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	116,104	290,861	120,261	123,229
Current Salespersons	289,737	116,489	300,750	309,296
Total Licensees	405,841	407,350	421,011	432,525

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	162	251	268	413	527	624
Original Salesperson	1,302	1,467	1,248	2,769	2,469	2,817
Broker Renewal	2,046	2,088	2,057	4,134	4,300	4,378
Potential Broker Renewal	2,329	2,322	2,256	4,651	4,670	4,734
% Renewal rate	88.0%	90.0%	91.0%	89.0%	92.0%	92.0%
Salesperson Renewal	4,984	5,116	4,929	10,100	10,386	8,942
Potential Salesperson Renewal	7,155	6,833	6,862	13,988	14,623	11,487
% Renewal rate	70.0%	75.0%	72.0%	72.0%	71.0%	78.0%
Examinations						
Broker Scheduled	216	250	254	466	513	655
Broker Administered	187	199	211	386	434	540
% Passed	51%	47%	49%	49%	49%	53%
Salesperson Scheduled	2,984	3,199	3,407	6,183	6,069	6,917
Salesperson Administered	2,662	2,848	2,886	5,510	5,214	5,746
% Passed	51%	52%	52%	52%	54%	46%

Investigations						
Misc. Cases Assigned	150	256	174	463	367	229
Consumer Investigations Assigned	175	279	106	454	234	210
Total	325	535	280	917	601	439
Audit Activities						
Investigative Audits	7	17	10	24	13	31
Other Audit Examinations	4	6	15	10	24	24
Legal Activities						
Desist & Refrain Orders	0	0	0	0	0	2
Licenses Surrendered	2	3	3	5	7	7
Accusations - Hearings						
Licenses Suspended	6	9	24	15	32	14
Licenses Revoked	10	10	13	20	28	38
Dismissals	3	3	1	6	2	11
Public Reprovals	0	0	0	0	0	1
Miscellaneous Orders	0	1	2	1	2	6
Statement of Issues - Hearings						
Denials	1	6	6	7	19	9
Denials,Restricted Licenses	1	4	1	5	5	5
Dismissals	1	1	1	2	5	1

Subdivisions - In State						
Filings, Notice of Intentions	202	200	179	416	419	362
Final Reports Issued	223	242	250	465	482	566
Time-Share Applications Received	1	23	0	30	0	0
Time-Share Reports Issued	23	0	0	23	0	1
Subdivisions - Out of State						
Registration Applications Received	16	25	18	42	32	30
Registrations Issued	17	30	19	47	38	32
Time-Shares Applications Received	2	40	6	88	6	139
Time-Share Permits Issued	4	15	1	19	50	73