

Comparative Production Statistics

RE 149 (Rev. 1/16)

Jul-26

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	290,861	116,784	120,449	123,316
Current Salespersons	116,489	291,609	301,785	309,461
Total Licensees	407,350	408,393	422,234	432,777

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	251	229	259	251	259	288
Original Salesperson	1,467	1,383	1,221	1,467	1,221	1,304
Broker Renewal	2,088	2,146	2,243	2,088	2,243	2,206
Potential Broker Renewal	2,322	2,408	2,414	2,322	2,414	2,370
% <i>Renewal rate</i>	90.0%	89.0%	93.0%	90.0%	93.0%	93.0%
Salesperson Renewal	5,116	4,803	5,457	5,116	5,457	4,599
Potential Salesperson Renewal	6,833	6,494	7,761	6,833	7,761	5,840
% <i>Renewal rate</i>	75.0%	74.0%	70.0%	75.0%	70.0%	79.0%
Examinations						
Broker Scheduled	250	210	259	250	259	291
Broker Administered	199	179	223	199	223	234
% <i>Passed</i>	47%	42%	48%	47%	48%	43%
Salesperson Scheduled	3,199	2,935	2,662	3,199	2,662	3,413
Salesperson Administered	2,848	2,612	2,328	2,848	2,328	2,811
% <i>Passed</i>	52%	52%	55%	52%	55%	49%

Investigations						
Misc. Cases Assigned	256	242	92	295	92	100
Consumer Investigations Assigned	279	228	138	279	138	116
<i>Total</i>	535	470	230	574	230	216
Audit Activities						
Investigative Audits	17	20	3	17	3	12
Other Audit Examinations	6	8	9	6	9	12
Legal Activities						
Desist & Refrain Orders	-0-	-0-	-0-	-0-	-0-	0
Licenses Surrendered	3	5	4	3	4	4
Accusations - Hearings						
Licenses Suspended	9	5	8	9	8	6
Licenses Revoked	10	17	15	10	15	11
Dismissals	3	-0-	1	3	1	2
Public Reprovals	-0-	-0-	-0-	-0-	-0-	1
Miscellaneous Orders	1	4	-0-	1	-0-	8
Statement of Issues - Hearings						
Denials	6	1	13	6	13	1
Denials,Restricted Licenses	4	7	4	4	4	1
Dismissals	1	-0-	4	1	4	0

Subdivisions - In State						
Filings, Notice of Intentions	200	273	190	200	190	137
Final Reports Issued	242	233	232	242	232	261
Time-Share Applications Received	23	2	0	23	0	0
Time-Share Reports Issued	0	2	0	0	0	0
Subdivisions - Out of State						
Registration Applications Received	25	27	13	25	13	11
Registrations Issued	30	38	19	30	19	21
Time-Shares Applications Received	40	31	0	40	0	88
Time-Share Permits Issued	15	2	49	15	49	0