

Comparative Production Statistics

RE 149 (Rev. 1/16)

May-26

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	117,066	117,423	121,078	124,039
Current Salespersons	292,264	293,077	305,489	310,622
Total Licensees	409,330	410,500	426,567	434,661

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	245	258	296	2,607	3,020	3,243
Original Salesperson	1,365	1,404	1,547	14,252	15,204	20,316
Broker Renewal	2,190	2,376	2,160	24,100	23,578	23,747
Potential Broker Renewal	2,563	2,535	2,579	26,647	25,622	25,396
% <i>Renewal rate</i>	85.0%	94.0%	84.0%	90.0%	92.0%	94.0%
Salesperson Renewal	5,001	5,285	5,257	54,729	48,230	46,053
Potential Salesperson Renewal	6,999	6,938	7,456	75,607	63,028	60,379
% <i>Renewal rate</i>	71.0%	76.0%	71.0%	72.0%	77.0%	76.0%
Examinations						
Broker Scheduled	209	279	282	2,631	3,262	4,441
Broker Administered	170	231	231	2,235	2,697	3,654
% <i>Passed</i>	51%	44%	54%	47%	48%	49%
Salesperson Scheduled	3,002	2,885	3,257	31,518	35,293	53,038
Salesperson Administered	2,628	2,546	2,825	27,541	29,787	43,855
% <i>Passed</i>	55%	53%	53%	53%	51%	48%

Investigations						
Misc. Cases Assigned	320	282	146	2,094	1,015	1,317
Consumer Investigations Assigned	180	165	173	1,553	1,533	1,489
<i>Total</i>	500	447	319	3,647	2,548	2,806
Audit Activities						
Investigative Audits	13	15	22	140	184	138
Other Audit Examinations	9	7	12	107	133	194
Legal Activities						
Desist & Refrain Orders	-0-	-0-	1	8	16	28
Licenses Surrendered	1	4	4	38	42	35
Accusations - Hearings						
Licenses Suspended	6	5	8	73	74	126
Licenses Revoked	8	11	17	163	164	238
Dismissals	-0-	2	1	16	29	49
Public Reprovals	2	1	-0-	4	2	4
Miscellaneous Orders	-0-	2	4	17	45	45
Statement of Issues - Hearings						
Denials	5	5	9	68	86	101
Denials, Restricted Licenses	2	3	4	22	38	57
Dismissals	1	1	2	13	24	24

Subdivisions - In State						
Filings, Notice of Intentions	224	209	197	2,345	2,197	2,569
Final Reports Issued	196	231	226	2,302	2,617	2,534
Time-Share Applications Received	0	2	0	63	16	40
Time-Share Reports Issued	0	13	4	57	16	43
Subdivisions - Out of State						
Registration Applications Received	29	15	15	230	301	169
Registrations Issued	20	23	14	213	296	69
Time-Shares Applications Received	4	0	17	173	332	230
Time-Share Permits Issued	2	20	12	224	241	314