

Comparative Production Statistics

RE 149 (Rev. 1/16)

Dec-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	118,838	119,267	122,274	124,936
Current Salespersons	296,514	297,658	308,280	309,659
Total Licensees	415,352	416,925	430,554	434,595

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	214	206	193	1,353	1,665	1,741
Original Salesperson	1,292	964	1,110	7,449	8,265	11,582
Broker Renewal	2,017	1,897	1,912	12,528	12,026	12,402
Potential Broker Renewal	2,356	2,106	2,112	13,813	13,361	13,428
% <i>Renewal rate</i>	86.0%	90.0%	91.0%	91.0%	90.0%	92.0%
Salesperson Renewal	4,514	3,952	3,424	29,117	23,739	24,713
Potential Salesperson Renewal	6,621	6,229	4,106	41,516	32,020	33,651
% <i>Renewal rate</i>	68.0%	63.0%	83.0%	70.0%	74.0%	73.0%
Examinations						
Broker Scheduled	246	241	220	1,419	1,778	2,772
Broker Administered	215	195	167	1,209	1,459	2,259
% <i>Passed</i>	47%	45%	50%	47%	48%	49%
Salesperson Scheduled	2,536	2,094	2,462	17,099	20,232	33,251
Salesperson Administered	2,230	1,797	2,042	14,803	17,010	27,687
% <i>Passed</i>	53%	52%	50%	53%	52%	49%

Investigations						
Misc. Cases Assigned	195	148	122	928	568	639
Consumer Investigations Assigned	147	93	103	707	796	867
<i>Total</i>	324	241	225	1,635	1,364	1,506
Audit Activities						
Investigative Audits	19	12	7	72	99	71
Other Audit Examinations	11	5	8	66	76	102
Legal Activities						
Desist & Refrain Orders	0	2	-0-	6	5	18
Licenses Surrendered	8	3	1	27	24	22
Accusations - Hearings						
Licenses Suspended	5	-0-	6	50	46	82
Licenses Revoked	30	12	7	91	92	120
Dismissals	2	1	-0-	12	16	32
Public Reprovals	1	-0-	-0-	1	2	5
Miscellaneous Orders	3	4	1	11	33	28
Statement of Issues - Hearings						
Denials	3	4	2	37	42	48
Denials,Restricted Licenses	1	2	4	12	22	37
Dismissals	1	4	2	10	12	12

Subdivisions - In State						
Filings, Notice of Intentions	153	156	183	1,186	1,104	1,208
Final Reports Issued	226	138	187	1,332	1,548	1,418
Time-Share Applications Received	26	11	0	38	9	26
Time-Share Reports Issued	0	0	1	0	10	28
Subdivisions - Out of State						
Registration Applications Received	8	18	30	103	123	82
Registrations Issued	9	19	18	105	115	87
Time-Shares Applications Received	0	28	28	62	248	144
Time-Share Permits Issued	6	24	6	107	218	195