

## Comparative Production Statistics

RE 149 (Rev. 1/16)

Nov-25

### LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	119,267	119,577	122,591	125,055
Current Salespersons	297,658	298,967	308,366	309,091
Total Licensees	416,925	418,544	430,957	434,146

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	206	175	226	1,139	1,472	1,492
Original Salesperson	964	1,361	1,203	6,157	7,155	9,545
Broker Renewal	1,897	2,273	1,713	10,511	10,144	10,345
Potential Broker Renewal	2,106	2,471	2,074	11,457	11,249	11,312
% Renewal rate	90.0%	92.0%	83.0%	92.0%	90.0%	91.0%
Salesperson Renewal	3,952	5,127	3,064	24,603	20,315	21,348
Potential Salesperson Renewal	6,229	7,358	4,714	34,895	27,914	28,912
% Renewal rate	63.0%	70.0%	65.0%	71.0%	73.0%	74.0%
<b>Examinations</b>						
Broker Scheduled	241	181	265	1,173	1,558	2,292
Broker Administered	195	159	221	994	1,292	1,857
% Passed	45%	50%	48%	47%	47%	48%
Salesperson Scheduled	2,094	3,097	3,158	14,563	17,770	28,052
Salesperson Administered	1,797	2,680	2,668	12,573	14,968	23,335
% Passed	52%	53%	49%	53%	52%	49%

Investigations						
Misc. Cases Assigned	148	151	109	733	850	518
Consumer Investigations Assigned	93	93	93	560	664	724
<i>Total</i>	241	244	202	1,293	1,514	1,242
<b>Audit Activities</b>						
Investigative Audits	12	13	22	53	92	60
Other Audit Examinations	5	13	14	55	68	87
<b>Legal Activities</b>						
Desist & Refrain Orders	2	4	-0-	6	4	10
Licenses Surrendered	3	6	6	19	23	22
<b>Accusations - Hearings</b>						
Licenses Suspended	-0-	7	15	45	40	80
Licenses Revoked	12	9	22	61	86	105
Dismissals	1	-0-	-0-	10	14	29
Public Reprovals	-0-	-0-	-0-	-0-	2	5
Miscellaneous Orders	4	1	6	8	31	26
<b>Statement of Issues - Hearings</b>						
Denials	4	7	8	34	27	29
Denials, Restricted Licenses	2	2	4	11	18	31
Dismissals	4	0	1	9	10	10

Subdivisions - In State						
Filings, Notice of Intentions	156	211	263	1,033	921	1,014
Final Reports Issued	138	249	220	1,106	1,361	1,237
Time-Share Applications Received	11	1	0	12	9	24
Time-Share Reports Issued	0	0	8	0	9	28
<b>Subdivisions - Out of State</b>						
Registration Applications Received	18	18	22	95	93	76
Registrations Issued	19	20	18	96	97	81
Time-Shares Applications Received	28	23	81	62	220	32
Time-Share Permits Issued	24	23	11	101	212	150