

Comparative Production Statistics

RE 149 (Rev. 1/16)

Oct-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	119,577	119,943	122,836	125,143
Current Salespersons	298,967	299,958	308,731	308,549
Total Licensees	418,544	419,901	431,567	433,692

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	175	231	358	933	1,246	1,222
Original Salesperson	1,361	1,363	1,535	5,193	5,952	7,565
Broker Renewal	2,273	2,041	1,956	8,614	8,401	8,475
Potential Broker Renewal	2,471	2,210	2,319	9,351	9,175	9,246
% <i>Renewal rate</i>	92.0%	92.0%	84.0%	92.0%	92.0%	92.0%
Salesperson Renewal	5,127	5,138	4,109	20,651	17,251	17,735
Potential Salesperson Renewal	7,358	6,685	6,021	28,666	23,197	24,091
% <i>Renewal rate</i>	70.0%	77.0%	68.0%	72.0%	74.0%	74.0%
Examinations						
Broker Scheduled	181	238	373	932	1,293	1,904
Broker Administered	159	206	313	799	1,071	1,522
% <i>Passed</i>	50%	45%	51%	48%	47%	50%
Salesperson Scheduled	3,097	3,303	3,748	12,469	14,612	23,421
Salesperson Administered	2,680	2,882	3,165	10,776	12,300	19,308
% <i>Passed</i>	53%	51%	51%	53%	53%	49%

Investigations						
Misc. Cases Assigned	151	70	138	606	401	473
Consumer Investigations Assigned	93	147	152	467	608	587
<i>Total</i>	244	217	290	1,073	1,009	1,060
Audit Activities						
Investigative Audits	13	15	23	41	70	50
Other Audit Examinations	13	13	16	50	54	63
Legal Activities						
Desist & Refrain Orders	4	-0-	1	4	4	9
Licenses Surrendered	6	3	7	16	17	18
Accusations - Hearings						
Licenses Suspended	7	6	6	45	26	64
Licenses Revoked	9	12	16	49	64	91
Dismissals	-0-	7	0	9	14	27
Public Reprovals	-0-	-0-	0	-0-	2	5
Miscellaneous Orders	1	1	9	4	18	17
Statement of Issues - Hearings						
Denials	7	4	7	30	32	22
Denials,Restricted Licenses	2	2	4	9	13	27
Dismissals	0	-0-	1	5	9	8

Subdivisions - In State						
Filings, Notice of Intentions	211	198	155	877	658	826
Final Reports Issued	249	236	321	968	1,141	1,013
Time-Share Applications Received	1	0	9	1	9	24
Time-Share Reports Issued	0	0	0	0	1	6
Subdivisions - Out of State						
Registration Applications Received	18	21	18	77	71	69
Registrations Issued	20	19	24	77	79	73
Time-Shares Applications Received	23	4	0	34	139	29
Time-Share Permits Issued	23	4	119	77	200	135