

Comparative Production Statistics

RE 149 (Rev. 1/16)

Sep-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	119,943	120,261	123,107	125,356
Current Salespersons	299,958	300,750	309,152	308,677
Total Licensees	419,901	421,011	432,259	434,033

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	231	268	264	758	888	963
Original Salesperson	1,363	1,248	1,600	3,832	4,417	5,765
Broker Renewal	2,041	2,057	2,067	6,341	6,445	6,305
Potential Broker Renewal	2,210	2,256	2,122	6,880	6,856	6,932
% <i>Renewal rate</i>	92.0%	91.0%	97.0%	92.0%	94.0%	91.0%
Salesperson Renewal	5,138	4,929	4,200	15,524	13,142	13,435
Potential Salesperson Renewal	6,685	6,862	5,689	21,308	17,176	17,972
% <i>Renewal rate</i>	77.0%	72.0%	74.0%	73.0%	77.0%	75.0%
Examinations						
Broker Scheduled	238	254	265	751	920	1,559
Broker Administered	206	211	218	640	758	1,250
% <i>Passed</i>	45%	49%	44%	47%	45%	51%
Salesperson Scheduled	3,303	3,407	3,947	9,372	10,864	17,923
Salesperson Administered	2,882	2,886	3,389	8,096	9,135	14,593
% <i>Passed</i>	51%	52%	54%	53%	53%	48%

Investigations						
Misc. Cases Assigned	70	174	94	281	324	571
Consumer Investigations Assigned	147	106	84	392	294	473
<i>Total</i>	217	280	178	673	618	1,044
Audit Activities						
Investigative Audits	15	10	16	28	47	27
Other Audit Examinations	13	15	13	37	37	44
Legal Activities						
Desist & Refrain Orders	-0-	-0-	0	-0-	2	7
Licenses Surrendered	3	3	3	10	10	10
Accusations - Hearings						
Licenses Suspended	6	24	6	38	20	57
Licenses Revoked	12	13	12	40	50	70
Dismissals	7	1	3	9	14	22
Public Reprovals	-0-	-0-	1	-0-	2	4
Miscellaneous Orders	1	2	7	3	12	12
Statement of Issues - Hearings						
Denials	4	6	13	23	22	10
Denials,Restricted Licenses	2	1	4	7	9	22
Dismissals	-0-	1	6	5	7	4

Subdivisions - In State						
Filings, Notice of Intentions	198	179	140	621	503	614
Final Reports Issued	236	250	254	718	820	723
Time-Share Applications Received	0	0	0	0	0	2
Time-Share Reports Issued	0	0	0	0	0	1
Subdivisions - Out of State						
Registration Applications Received	21	18	23	53	53	54
Registrations Issued	19	19	23	57	55	59
Time-Shares Applications Received	4	6	0	10	139	10
Time-Share Permits Issued	4	1	8	54	81	56