

### Comparative Production Statistics

Jun-24

RE 149 (Rev. 1/16)

#### LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	123,525	124,039	125,780	127,789
Current Salespersons	309,985	310,622	308,621	307,478
Total Licensees	433,510	434,661	434,401	435,267

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	222	319	225	3,465	3,726	4,580
Original Salesperson	1,288	1,671	532	21,604	22,972	30,670
Broker Renewal	1,823	2,279	2,293	25,570	27,040	29,373
Potential Broker Renewal	2,574	2,348	2,617	27,970	29,562	31,186
% Renewal rate	71.0%	97.0%	88.0%	91.0%	91.0%	94.0%
Salesperson Renewal	3,968	4,244	4,655	50,021	54,727	58,248
Potential Salesperson Renewal	5,710	5,507	6,354	66,089	72,725	72,613
% Renewal rate	69.0%	77.0%	73.0%	76.0%	75.0%	80.0%
<b>Examinations</b>						
Broker Scheduled	254	318	0	4,695	4,057	5,836
Broker Administered	215	264	0	3,869	33,360	4,699
% Passed	48%	46%	0%	49%	51%	47%
Salesperson Scheduled	3,172	3,460	239	56,210	53,239	77,754
Salesperson Administered	2,557	2,848	198	46,412	44,183	63,069
% Passed	50%	48%	50%	48%	49%	49%

Investigations						
Misc. Cases Assigned	116	127	195	1,433	1,308	245
Consumer Investigations Assigned	108	108	214	1,595	1,484	173
Total	224	235	409	3,028	2,792	418
<b>Audit Activities</b>						
Investigative Audits	18	20	13	156	179	166
Other Audit Examinations	11	11	29	205	278	274
<b>Legal Activities</b>						
Desist & Refrain Orders	-0-	-0-	1	31	37	58
Licenses Surrendered	2	1	3	37	61	49
<b>Accusations - Hearings</b>						
Licenses Suspended	12	9	11	139	152	428
Licenses Revoked	31	20	17	268	239	254
Dismissals	-0-	9	5	52	73	51
Public Repeals	-0-	-0-	-0-	4	17	10
Miscellaneous Orders	5	2	1	52	34	32
<b>Statement of Issues - Hearings</b>						
Denials	3	10	6	104	66	40
Denials, Restricted Licenses	3	4	5	60	60	49
Dismissals	2	3	3	26	20	27

Subdivisions - In State						
Filings, Notice of Intentions	487	306	275	3,056	2,529	3,463
Final Reports Issued	236	275	249	2,770	2,852	3,066
Time-Share Applications Received	2	0	0	42	28	46
Time-Share Reports Issued	2	10	3	45	25	43
<b>Subdivisions - Out of State</b>						
Registration Applications Received	28	14	20	197	191	168
Registrations Issued	19	11	12	188	189	167
Time-Shares Applications Received	23	0	96	253	407	286
Time-Share Permits Issued	11	87	16	325	324	302