

### Comparative Production Statistics

RE 149 (Rev. 1/16)

May-24
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#### LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	124,039	124,264	125,978	127,930
Current Salespersons	310,622	310,654	309,972	307,441
Total Licensees	434,661	434,918	435,770	435,371

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	319	315	319	3,243	3,501	4,195
Original Salesperson	1,671	1,334	1,359	20,316	22,440	28,709
Broker Renewal	2,279	2,237	2,535	23,747	24,747	27,073
Potential Broker Renewal	2,348	2,600	2,594	25,396	26,945	28,542
% Renewal rate	97.0%	86.0%	98.0%	94.0%	92.0%	95.0%
Salesperson Renewal	4,244	4,201	4,926	46,053	50,072	53,426
Potential Salesperson Renewal	5,507	5,440	6,235	60,379	66,371	66,216
% Renewal rate	77.0%	77.0%	79.0%	76.0%	75.0%	81.0%
<b>Examinations</b>						
Broker Scheduled	318	361	217	4,441	4,057	5,459
Broker Administered	264	299	139	3,654	3,360	4,407
% Passed	46%	49%	53%	49%	51%	47%
Salesperson Scheduled	3,460	3,535	2,348	53,038	53,000	72,908
Salesperson Administered	2,848	2,822	2,012	43,855	43,985	59,205
% Passed	48%	47%	46%	48%	49%	49%

<b>Investigations</b>						
Misc. Cases Assigned	127	122	109	1,317	1,243	196
Consumer Investigations Assigned	108	147	156	1,489	1,335	170
Total	235	269	265	2,806	2,578	366
<b>Audit Activities</b>						
Investigative Audits	20	13	13	138	160	140
Other Audit Examinations	11	22	29	194	231	237
<b>Legal Activities</b>						
Desist & Refrain Orders	-0-	1	1	28	36	52
Licenses Surrendered	1	2	8	35	58	48
<b>Accusations - Hearings</b>						
Licenses Suspended	9	10	10	126	141	422
Licenses Revoked	20	21	24	238	222	232
Dismissals	9	5	1	49	68	48
Public Reprorals	-0-	2	1	4	17	7
Miscellaneous Orders	2	4	4	45	34	27
<b>Statement of Issues - Hearings</b>						
Denials	10	12	3	101	60	37
Denials, Restricted Licenses	4	5	7	57	58	44
Dismissals	3	4	3	24	16	21

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	306	317	244	2,569	2,254	3,182
Final Reports Issued	275	205	242	2,534	2,603	2,754
Time-Share Applications Received	0	11	4	40	28	46
Time-Share Reports Issued	10	1	0	43	22	21
<b>Subdivisions - Out of State</b>						
Registration Applications Received	14	12	9	169	171	150
Registrations Issued	11	18	9	69	177	151
Time-Shares Applications Received	0	29	34	230	311	265
Time-Share Permits Issued	87	2	1	314	308	299