

Comparative Production Statistics

RE 149 (Rev. 1/16)

Apr-24

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	124,264	124,554	126,158	128,147
Current Salespersons	310,654	310,966	310,286	307,598
Total Licensees	434,918	435,520	436,444	435,745

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	315	291	265	2,924	3,182	3,756
Original Salesperson	1,334	1,444	1,722	18,645	21,081	26,542
Broker Renewal	2,237	3,324	2,092	21,468	22,212	24,680
Potential Broker Renewal	2,600	2,470	2,546	23,048	24,351	25,746
% Renewal rate	86.0%	90.0%	82.0%	93.0%	91.0%	96.0%
Salesperson Renewal	4,201	4,181	4,429	41,809	45,146	48,359
Potential Salesperson Renewal	5,440	5,638	6,481	54,872	60,136	59,273
% Renewal rate	77.0%	74.0%	68.0%	76.0%	75.0%	82.0%
Examinations						
Broker Scheduled	361	278	369	4,123	3,840	4,958
Broker Administered	299	244	318	3,390	3,167	4,050
% Passed	49%	48%	51%	49%	51%	47%
Salesperson Scheduled	3,535	2,986	4,011	49,578	50,652	66,293
Salesperson Administered	2,822	2,407	3,326	41,007	41,973	54,159
% Passed	47%	45%	44%	48%	49%	50%

Investigations						
Misc. Cases Assigned	122	164	145	1,190	1,131	263
Consumer Investigations Assigned	147	108	151	1,378	1,195	151
Total	269	272	296	2,568	2,326	414

Audit Activities						
Investigative Audits	13	12	13	118	145	128
Other Audit Examinations	22	22	29	183	221	220

Legal Activities						
Desist & Refrain Orders	1	5	7	28	35	46
Licenses Surrendered	2	6	6	34	50	40

Accusations - Hearings						
Licenses Suspended	10	4	14	118	131	406
Licenses Revoked	21	23	17	262	198	202
Dismissals	5	1	3	41	67	39
Public Reprorals	-0-	-0-	2	4	16	7
Miscellaneous Orders	4	2	1	39	29	23

Statement of Issues - Hearings						
Denials	12	4	7	90	57	34
Denials, Restricted Licenses	5	2	5	52	51	40
Dismissals	4	-0-	1	21	14	18

Subdivisions - In State						
Filings, Notice of Intentions	317	278	249	2,263	2,010	2,900
Final Reports Issued	205	230	194	2,259	2,361	2,526
Time-Share Applications Received	11	3	0	40	24	46
Time-Share Reports Issued	1	2	2	33	22	16
Subdivisions - Out of State						
Registration Applications Received	12	22	14	155	162	144
Registrations Issued	18	22	13	158	168	145
Time-Shares Applications Received	29	45	7	230	277	254
Time-Share Permits Issued	2	14	87	227	307	288