LICENSING AND EXAMINATIONS Learment Brokers 126,484 2yrss 2yrss Current Brokers 310,613	Comparative Production Statistics						Mar-23	
Current Brokers 126.484	RE 149 (Rev. 1/16) LICENSING AND EXAMINATIONS							
Current Brokers 126.484	Licensee Population	This month	Last month	Last vear			2 yrsago	
Total Licenses 437,097 437,299 434.544 Real Estate Licensos Issued This Month Last Month This Month Last Year FY To Date Last FY To Date FY to D 21% Original Broker 366 330 428 2,393 3,436 2 Original Salesperson 2,145 2.696 19,359 23,659 11 Potential Broker Renewal 2,249 2,202 2,615 20,059 90,079 Salesperson Renewal 5,616 4,329 4,407 40,717 43,392 22 Potential Salesperson Renewal 6,66 5,577 6,192 53,655 53,168 4 We Renewal rate 77.0% 78,0% 60,0% 76 33,09 358 2,449 3,030 2 Proker Scheduled 373 366 431 3,471 4,392 2 Broker Scheduled 3,493 3,690 4,269 5,290 38,647 47,684 276 Salesperson Scheduled 4,546 5,007		126,484		,				
Real Estate Licenses Issued This Month Last Month Last Month Fix Month Last Year To Date To Date To Date To Date To Date 2 Yr cp. Original Salesperson 2.145 2.696 19.359 23.659 13.50 Broker Renewal 2.496 2.292 2.615 20.120 22.053 11 Dotential Broker Renewal 2.723 2.366 2.848 21.805 23.053 22 % Renewal rate 92.0% 97.0% 92.0% 92.0% 96.0% 7 Salesperson Renewal 6.666 5.577 6.192 53.655 55.166 4/ % Renewal rate 77.0% 78.0% 80.0% 76.0% 82.0% 6 Examinations 3.603 1 1.71 4.392 2 % Passed 50% 51% 47% 51% 47% 5 3.603 1 2 3.603 1 1.20 3.603 1 1.20 3.603 1	Current Salespersons	310,613				-		
Real Estate Licenses issued Month Last Year To Date 2 Yrs./ Original Backer 366 330 428 2.936 3.436 2 Original Salesperson 2.145 2.666 19.359 23.659 12 Broker Renewal 2.496 2.292 2.615 20.120 22.053 11 Potential Broker Renewal 2.723 2.848 2.944 2.936 22.053 11 Salesperson Renewal 5.164 4.322 4.947 40.717 43.392 22 Potential Striker Renewal 6.666 5.577 6.192 53.655 53.168 41 Salesperson Renewal 6.666 5.077 6.192 53.655 53.168 41 Broker Scheduled 373 368 431 3.471 4.342 3 Salesperson Scheduled 4.564 5.007 6.490 4.641 55.171 22 3 5.171 22 5.280 3.8647 47.684 22 7 7.68	Total Licensees	437,097	437,299	434,544			447,869	
Original Salesperson 2.145 2.158 2.996 19.359 23.659 11 Broker Renewal 2.496 2.292 2.615 20.120 22.053 11 Potential Broker Renewal 2.723 2.366 2.444 21.805 23.063 22 % Renewal rate 92.0% 97.0% 92.0% 92.0% 96.0% 7 Salesperson Renewal 6.666 5.577 6.192 53.655 53.168 44 % Renewal rate 77.0% 78.0% 80.0% 76.0% 82.0% 6 Broker Scheduled 373 368 4.311 3.471 4.392 3.603 2 % Passed 50% 51% 47% 51% 47% 51% 47% Salesperson Scheduled 4.546 5.007 6.409 46.641 58.171 22 % Passed 45% 49% 48% 50% 51% 47.684 22 % Passed 45% 49% 48% 50% 51% 47.684 22 % Passed 159 234 4.131 1.712 Consumer Investigations Assigned 159 132 110 Oriserue Investigations Assigned 159 234<	Real Estate Licenses Issued						FY to Date 2 Yrs, Ago	
Broker Renewal 2,496 2,292 2,615 20,120 22,053 11 Potential Broker Renewal 2,723 2,366 2,848 21,805 23,053 22 Renewal rate 92,0% 92,0% 92,0% 92,0% 96,0% 7 Salesperson Renewal 5,164 4,329 4,947 40,717 43,392 22 Potential Salesperson Renewal 6,666 5,577 6,192 53,658 431 3,471 4,3322 2 Broker Scheduled 373 368 431 3,471 4,392 2 Broker Administered 313 309 358 2,849 3,603 2 Salesperson Scheduled 4,546 5,007 6,409 46,641 56,171 20 Salesperson Administered 3,690 4,268 5,290 38,647 47,684 22 Salesperson Scheduled 159 24 434 1,131 1,712 Consumer Investigations Assigned 159 12,46 1,195	Original Broker	366	330	428	2,936	3,436	2,622	
Potential Broker Renewal 2.723 2.966 2.448 21.805 23.053 22 % Renewal rate 92.0% 92.0% 92.0% 92.0% 96.0% 7 % Renewal rate 5.164 4.329 4.947 40,717 43.332 22 Potential Salesperson Renewal 6.666 5.577 6.192 53.655 53.168 44 % Renewal rate 77.0% 80.0% 76.0% 82.0% 66 Examinations 22.04 66 Stoker Administered 313 300 358 2.849 3.603 2 36 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 2 3.63 3.63 4 4 3.63 4 <	Original Salesperson	2,145	2,158	2,696	19,359	23,659	13,322	
% Renewal rate 92.0% 92.0% 92.0% 96.0% 7 Salesperson Renewal 5,164 4,329 4,947 40,717 43,392 22 Potential Salesperson Renewal 6,666 5,577 6,192 53,655 53,168 44 % Renewal rate 77.0% 78.0% 80.0% 76.0% 82.0% 6 Examinations Broker Scheduled 373 368 431 3,471 4,392	Broker Renewal	2,496	2,292	2,615	20,120	22,053	17,255	
Salesperson Renewal 5,164 4,329 4,947 40,717 43,392 24 Potential Salesperson Renewal 6,666 5,577 6,192 53,655 53,168 47 Ør Renewal rate 77.0% 78.0% 80.0% 76.0% 82.0% 6 Examinations 6 6 5,577 6,00% 76.0% 82.0% 6	Potential Broker Renewal	2,723	2,366	2,848	21,805	23,053	22,089	
Potential Salesperson Renewal 6,666 5,577 6,192 53,655 53,168 44 % Renewal rate 77,0% 78.0% 80.0% 76.0% 82.0% 6 Broker Scheduled 373 368 431 3,471 4,392 3 % Passed 50% 51% 47% 51% 47% Salesperson Scheduled 4,546 5,007 6,609 46,641 58,171 22 % Passed 45% 49% 48% 50% 51% 47% % Passed 45% 49% 48% 50% 51% 47 investigations	% Renewal rate	92.0%	97.0%	92.0%	92.0%	96.0%	78.0%	
Potential Salesperson Renewal 6,666 5,577 6,192 53,655 53,168 44 % Renewal rate 77,0% 78.0% 80.0% 76.0% 82.0% 6 Broker Scheduled 373 368 431 3,471 4,392 3 % Passed 50% 51% 47% 51% 47% Salesperson Scheduled 4,546 5,007 6,609 46,641 58,171 22 % Passed 45% 49% 48% 50% 51% 47% % Passed 45% 49% 48% 50% 51% 47 investigations	Salesperson Renewal	5,164	4,329	4,947	40,717	43,392	29,186	
Examinations Image: Scheduled 373 368 431 3,471 4,392 3 Broker Administered 313 309 358 2,849 3,603 2 % Passed 50% 51% 47% 51% 47% Salesperson Administered 3,630 4,269 5,200 38,647 47,684 2 % Passed 45% 49% 48% 50% 51% 47% 51% Investigations	Potential Salesperson Renewal				53,655		47,971	
Broker Scheduled 373 368 431 3,471 4,392 3 Broker Administered 313 309 358 2,849 3,603 2 Salesperson Scheduled 4,546 5,007 6,409 46,641 58,171 28 Salesperson Administered 3,680 4,269 5,290 38,647 47,084 22 % Passed 45% 49% 48% 50% 51% 47% Investigations	% Renewal rate	77.0%	78.0%	80.0%	76.0%	82.0%	61.0%	
Broker Administered 313 309 358 2,849 3,603 2 % Passed 50% 61% 47% 51% 47% Salesperson Scheduled 4,546 5,007 6,409 46,641 53,171 22 Salesperson Administered 3,690 4,269 5,290 38,647 47,684 23 % Passed 45% 49% 48% 50% 51% 51% Investigations	Examinations							
Broker Administered 313 309 358 2,849 3,603 2 % Passed 50% 61% 47% 51% 47% Salesperson Scheduled 4,546 5,007 6,409 46,641 53,171 22 Salesperson Administered 3,690 4,269 5,290 38,647 47,684 23 % Passed 45% 49% 48% 50% 51% 51% Investigations		373	368	431	3 471	4 392	3,145	
% Passed 50% 51% 47% 51% 47% Salesperson Scheduled 4,546 5,007 6,409 46,641 56,171 22 % Passed 45% 49% 48% 50% 51% 47,684 23 % Passed 45% 49% 48% 50% 51% 47 28 Investigations 43% 1,131 1,712 20 Consumer Investigations Assigned 139 124 156 1,195 1,276 76 Total 298 358 500 2,326 2,988 Audit Activities 1 10 0 Investigative Audits 17 20 15 132 110 0 0 10 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>2,620</td>							2,620	
Salesperson Scheduled 4,546 5,007 6,409 46,641 58,171 24 Salesperson Administered 3,690 4,269 5,290 38,647 47,684 22 % Passed 45% 49% 48% 50% 51% 51% Investigations 49% 48% 50% 51% Investigations Assigned 159 234 434 1,131 1,712 Consumer Investigations Assigned 139 124 156 1,195 1,276 Total 298 358 590 2,326 2,988 2,988 404 41 10 10 10 10 10 10 10 10 10 10 10 10 11 10 10 10 10 10 10 10 11 10					,	,	51%	
Salesperson Administered 3,690 4,269 5,290 38,647 47,684 23 % Passed 45% 49% 48% 50% 51% Investigations							28,043	
% Passed 45% 49% 48% 50% 51% Investigations		,	- 1	,	- 1 -	,	23,460	
Misc. Cases Assigned 159 234 434 1,131 1,712 Consumer Investigations Assigned 139 124 156 1,195 1,276 Total 298 358 590 2,326 2,988 Audit Activities 1 20 15 132 110 Investigative Audits 17 20 15 132 110 Other Audit Examinations 29 19 17 192 204 Legal Activities 1 2 -0 8 14 38 Licenses Surrendered 3 8 4 44 32 Accusations - Hearings 1 -0 63 32 Licenses Revoked 31 26 36 188 194 Dismissals 2 1 -0 63 32 Public Reprovals -0 -0 0 14 5 Denials, Restricted Licenses 6 8 7 45 38 Dismissals 3 4 3 12 17	1						60%	
Misc. Cases Assigned 159 234 434 1,131 1,712 Consumer Investigations Assigned 139 124 156 1,195 1,276 Total 298 358 590 2,326 2,988 Audit Activities 1 20 15 132 110 Investigative Audits 17 20 15 132 110 Other Audit Examinations 29 19 17 192 204 Legal Activities 1 2 -0 8 14 38 Licenses Surrendered 3 8 4 44 32 Accusations - Hearings 1 -0 63 32 Licenses Revoked 31 26 36 188 194 Dismissals 2 1 -0 63 32 Public Reprovals -0 -0 0 14 5 Denials, Restricted Licenses 6 8 7 45 38 Dismissals 3 4 3 12 17	Invostigations							
Consumer Investigations Assigned 139 124 156 1,195 1,276 Total 298 358 590 2,326 2,988 Audit Activities 17 20 15 132 110 Other Audit Examinations 29 19 17 192 204 Legal Activities 2 -0 8 14 38 Licenses Surrendered 3 8 4 44 32 Accusations - Hearings		150	224	121	1 121	1 710	n/a	
Total 298 358 590 2,326 2,988 Audit Activities 17 20 15 132 110 Other Audit Examinations 29 19 17 192 204 Legal Activities 9 17 392 204 Lecarses Surrendered 3 8 4 44 32 Accusations - Hearings 9 117 396 116 33 2 14 50 Dismissals 2 1 -0- 63 32 2 1 28 22 Statement of Issues - Hearings 9 11 2 46 33 3							n/a	
Audit Activities Investigative Audits 17 20 15 132 110 Other Audit Examinations 29 19 17 192 204 Legal Activities Import of the second se	<u> </u>				,	, -	n/a	
Investigative Audits 17 20 15 132 110 Other Audit Examinations 29 19 17 192 204 Legal Activities 2 -0 8 14 38 Desist & Refrain Orders 2 -0 8 14 38 Licenses Surrendered 3 8 4 44 32 Accusations - Hearings		230	000	550	2,520	2,300	178	
Other Audit Examinations 29 19 17 192 204 Legal Activities		47	20	45	100	110	474	
Legal Activities 2 -0- 8 14 38 Licenses Surrendered 3 8 4 444 32 Accusations - Hearings						-	174	
Desist & Refrain Orders 2 -0- 8 14 38 Licenses Surrendered 3 8 4 44 32 Accusations - Hearings		29	19	17	192	204	181	
Licenses Surrendered 3 8 4 44 32 Accusations - Hearings 17 8 9 117 396 Licenses Suspended 17 8 9 117 396 Licenses Revoked 31 26 36 188 194 Dismissals 2 1 -0- 63 32 Public Reprovals -0- -0- -0- 14 5 Miscellaneous Orders 2 2 1 28 22 Statement of Issues - Hearings		-		-				
Accusations - Hearings Image: Constraint of the second of th							11	
Licenses Suspended 17 8 9 117 396 Licenses Revoked 31 26 36 188 194 Dismissals 2 1 -0- 63 32 Public Reprovals -0- -0- -0- 14 5 Miscellaneous Orders 2 2 1 28 22 Statement of Issues - Hearings		3	8	4	44	32	30	
Licenses Revoked 31 26 36 188 194 Dismissals 2 1 -0- 63 32 Public Reprovals -0- -0- -0- 14 5 Miscellaneous Orders 2 2 1 28 22 Statement of Issues - Hearings	Accusations - Hearings							
Dismissals 2 1 -0- 63 32 Public Reprovals -0- -0- -0- 14 5 Miscellaneous Orders 2 2 1 28 22 Statement of Issues - Hearings			8		117	396	85	
Public Reprovals -0- -0- -0- -0- 14 5 Miscellaneous Orders 2 2 1 28 22 Statement of Issues - Hearings	Licenses Revoked	31	26	36	188	194	221	
Miscellaneous Orders 2 2 1 28 22 Statement of Issues - Hearings	Dismissals		1		63		27	
Statement of Issues - Hearings Image: Constraint of Issues - Hearings Image: Constrai	Public Reprovals		-	-		-	10	
Denials 7 1 12 46 33 Denials,Restricted Licenses 6 8 7 45 38 Dismissals 3 4 3 12 17 Subdivisions - In State Filings, Notice of Intentions 300 204 389 1,761 2,516 2 Final Reports Issued 229 162 301 2,168 2,261 2 Time-Share Applications Received 1 1 2 24 43 Time-Share Reports Issued 6 0 1 20 15 Subdivisions - Out of State	Miscellaneous Orders	2	2	1	28	22	18	
Denials,Restricted Licenses 6 8 7 45 38 Dismissals 3 4 3 12 17 Subdivisions - In State	Statement of Issues - Hearings							
Dismissals 3 4 3 12 17 Subdivisions - In State	Denials	7	1	12	46	33	57	
Dismissals 3 4 3 12 17 Subdivisions - In State	Denials,Restricted Licenses	6	8	7	45	38	39	
Filings, Notice of Intentions 300 204 389 1,761 2,516 2 Final Reports Issued 229 162 301 2,168 2,261 2 Time-Share Applications Received 1 1 2 24 43 Time-Share Reports Issued 6 0 1 20 15 Subdivisions - Out of State	Dismissals	3	4	3	12	17	33	
Filings, Notice of Intentions 300 204 389 1,761 2,516 2 Final Reports Issued 229 162 301 2,168 2,261 2 Time-Share Applications Received 1 1 2 24 43 Time-Share Reports Issued 6 0 1 20 15 Subdivisions - Out of State	Subdivisions - In State							
Final Reports Issued 229 162 301 2,168 2,261 2 Time-Share Applications Received 1 1 2 24 43 43 Time-Share Reports Issued 6 0 1 20 15 Subdivisions - Out of State		300	204	380	1 761	2 516	2,462	
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Time-Share Reports Issued 6 0 1 20 15 Subdivisions - Out of State 10 15 Registration Applications Received 20 17 23 148 134 134 <							2,010	
Subdivisions - Out of StateImage: Constraint of StateRegistration Applications Received201723148134Registrations Issued201922155137							24	
Registration Applications Received 20 17 23 148 134 Registrations Issued 20 19 22 155 137		0	0	1	20	13	24	
Registrations Issued 20 19 22 155 137		00	ا ب ہر	00	4.40	404	450	
V V V V V V V V V V V V V V V V V V V							159	
	0						169	
Time-Share Subjections Received 6 1 76 270 252 Time-Share Permits Issued 92 3 61 220 264	Time-Shares Applications Received	6	1	76	270	252	<u>212</u> 195	