Dumpers of Deal Catal						
Bureau of Real Estate				Π		
Comparative Production S	tatistics				Jan	-23
RE 149 (Rev. 1/16)						
		G AND EXAMI				
Licensee Population	This month	Last month	Lastyear		ļ	2 yrsago
Current Brokers	126,798					
Current Salespersons	310,191	407.000	400.000		-	4.40,000
Total Licensees	436,989	437,806	433,032		L	442,869
Real Estate Licenses Issued	This	Last	This Month	FY To Date	Last FY	FY to Date
Original Broker	Month 284	Month 285	Last Year 384	To Date 2,240	<b>To Date</b> 2,672	<b>2 Yrs, Ago</b> 1,977
Original Salesperson	1,526	1,745	2,211	15,056	18,604	9,227
Broker Renewal	2,415	2,067	2,211	15,322	16,967	12,902
Potential Broker Renewal	2,413	2,007	2,892	16,716	17,677	16,839
% Renewal rate	88.0%	98.0%	91.0%	92.0%	96.0%	77.0%
Salesperson Renewal	4,774	3,812	4,980	31,224	33,940	21,936
Potential Salesperson Renewal	6,154	4,883	5,859	41,412	41,379	37,027
% Renewal rate	78.0%	78.0%	85.0%	75.0%	82.0%	59.0%
Examinations						
Broker Scheduled	387	429	434	2,730	3,557	2,225
Broker Administered	309	364	325	2,227	3,904	1,818
% Passed	54%	52%	46%	<u>_,</u> 51%	47%	51%
Salesperson Scheduled	4,542	4,377	6,141	37,088	45,648	18,425
Salesperson Administered	3,693	3,658	4,889	30,688	37,358	14,946
% Passed	50%	50%	49%	50%	51%	60%
Investigations						
Misc. Cases Assigned	101	118	131	827	1,245	n/a
Consumer Investigations Assigned	124	112	156	956	1,003	10/0
Total	225					n/a
	225	230	287	1,783	2,248	n/a n/a
Audit Activities	225	230	287	1,783	,	
Audit Activities Investigative Audits	16	230	287	1,783	,	
					2,248	n/a
Investigative Audits	16	10	11	95	2,248 82	n/a 137
Investigative Audits Other Audit Examinations	16	10	11	95	2,248 82	n/a 137
Investigative Audits Other Audit Examinations Legal Activities	16 22	10 10	11 29	95 144	2,248 82 163	n/a 137 133
Investigative Audits Other Audit Examinations <b>Legal Activities</b> Desist & Refrain Orders	16 22 0	10 10 0	11 29 3	95 144 11	2,248 82 163 25	n/a 137 133 10
Investigative Audits Other Audit Examinations <b>Legal Activities</b> Desist & Refrain Orders Licenses Surrendered	16 22 0	10 10 0	11 29 3	95 144 11	2,248 82 163 25	n/a 137 133 10
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings	16 22 0 5	10 10 0 5	11 29 3 4	95 144 11 33	2,248 82 163 25 26	n/a 137 133 10 25
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended	16 22 0 5 5	10 10 0 5 19	11 29 3 3 4 41	95 144 11 33 93	2,248 82 163 25 26 383	n/a 137 133 10 25 63
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals	16 22 0 5 16 13	10 10 0 5 19 19	11 29 3 3 4 4 41 18	95 144 11 33 93 134	2,248 82 163 25 26 383 151 24 5	n/a 137 133 10 25 63 158
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals	16 22 0 5 16 13 8	10 10 0 5 19 19 4	11 29 3 4 4 41 18 5	95 144 11 33 93 134 57	2,248 82 163 25 26 383 151 24	n/a 137 133 10 25 63 158
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals	16 22 0 5 16 13 8	10 10 0 5 19 19 19 4 2	11 29 3 4 4 41 18 5 0	95 144 11 33 93 134 57 14	2,248 82 163 25 26 383 151 24 5	n/a 137 133 10 25 63 158
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders	16 22 0 5 16 13 8	10 10 0 5 19 19 19 4 2	11 29 3 4 4 41 18 5 0	95 144 11 33 93 134 57 14	2,248 82 163 25 26 383 151 24 5	n/a 137 133 10 25 63 158
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials,Restricted Licenses	16 22 0 0 5 5 16 13 8 8 0 0 1	10 10 0 5 5 19 19 19 4 2 2 2 2 3 3 1	11 29 3 3 4 4 41 18 5 0 0 0 0 0 3 3 3	95 144 11 33 93 93 134 57 14 24 34 29	2,248 82 163 25 26 383 151 24 5 15 15 15 17 26	n/a 137 133 10 25 63 158 26 2 7 7 48 33
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials	16 22 0 0 5 5 16 13 13 8 0 0 1 1	10 10 0 5 19 19 19 4 2 2 2 3	11 29 3 3 4 4 1 8 5 0 0 0 0 0 3 3	95 144 11 33 93 134 57 14 24 34	2,248 82 163 25 26 383 151 24 5 15 15	n/a 137 133 10 25 63 158 26 2 7 7 48
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials,Restricted Licenses Dismissals	16 22 0 0 5 5 16 13 13 8 0 0 1 1	10 10 0 5 5 19 19 19 4 2 2 2 2 3 3 1	11 29 3 3 4 4 41 18 5 0 0 0 0 0 3 3 3	95 144 11 33 93 93 134 57 14 24 34 29	2,248 82 163 25 26 383 151 24 5 15 15 15 17 26	n/a 137 133 10 25 63 158 26 2 7 7 48 33
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials, Restricted Licenses Dismissals	16 22 0 0 5 5 16 13 13 8 0 0 1 1	10 10 0 5 5 19 19 19 4 2 2 2 2 3 3 1	11 29 3 3 4 4 41 18 5 0 0 0 0 0 3 3 3	95 144 11 33 93 93 134 57 14 24 34 29	2,248 82 163 25 26 383 151 24 5 15 15 15 17 26	n/a 137 133 10 25 63 158 26 2 7 7 48 33
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials,Restricted Licenses Dismissals Subdivisions - In State Filings, Notice of Intentions	16 22 0 0 5 5 16 13 13 8 0 0 11 1 2 2 3 3 1 1	10 10 0 5 19 19 19 4 2 2 2 2 3 3 1 0	11 29 3 3 4 4 41 18 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	95 144 11 33 93 134 57 14 24 24 34 29 5 5	2,248 82 163 25 26 383 151 24 5 15 15 15 17 26	n/a 137 133 10 25 63 158 26 2 7 48 33 23 1,718
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials,Restricted Licenses Dismissals Subdivisions - In State Filings, Notice of Intentions Final Reports Issued	16 22 0 0 5 5 16 16 13 13 8 0 0 11 1 1 2 2 3 3 1 1 1 2 2 1 3 1 1	10 10 0 5 19 19 19 4 2 2 2 2 3 3 1 0 0 148 217	11 29 3 3 4 4 41 18 5 0 0 0 0 0 0 0 0 0 0 0 2 3 3 3 2	95 144 11 33 93 134 57 14 24 24 34 29 5 5	2,248 82 163 25 26 383 151 24 5 15 15 17 26 12 17 26 12	n/a 137 133 10 25 63 158 26 2 7 7 48 33 23 1,718 1,503
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials Denials,Restricted Licenses Dismissals Subdivisions - In State Filings, Notice of Intentions Final Reports Issued Time-Share Applications Received	16 22 0 0 5 5 16 13 13 8 0 0 11 1 2 2 3 3 1 1	10 10 0 5 19 19 19 4 2 2 2 2 3 3 1 0	11 29 3 3 4 4 41 18 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	95 144 11 33 93 134 57 14 24 24 34 29 5 5 1,240 1,772 22	2,248 82 163 25 26 383 151 24 5 15 15 15 17 26 12 12 1,892 1,668 40	n/a 137 133 10 25 63 158 26 2 7 48 33 23 1,718
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials, Restricted Licenses Dismissals Subdivisions - In State Filings, Notice of Intentions Final Reports Issued Time-Share Applications Received Time-Share Reports Issued	16 22 0 0 5 5 16 16 13 13 8 0 0 11 1 1 2 2 3 3 1 1 1 2 2 1 3 1 1	10 10 0 5 19 19 19 4 2 2 2 2 3 3 1 0 0 148 217	11 29 3 3 4 4 41 18 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	95 144 11 33 93 134 57 14 24 24 34 29 5 5	2,248 82 163 25 26 383 151 24 5 15 15 17 26 12 17 26 12	n/a 137 133 10 25 63 158 26 2 7 7 48 33 23 1,718 1,503
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials Denials,Restricted Licenses Dismissals Subdivisions - In State Filings, Notice of Intentions Final Reports Issued Time-Share Applications Received	16 22 0 0 5 5 16 16 13 13 8 0 0 11 1 1 2 2 3 3 1 1 1 1 2 2 3 3 1 1	10 10 10 5 5 19 19 19 4 2 2 2 2 2 3 3 1 0 0 5 5 148 217 14	11 29 3 3 4 4 1 18 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	95 144 11 33 93 134 57 14 24 24 34 29 5 5 1,240 1,772 22	2,248 82 163 25 26 383 151 24 5 15 15 15 17 26 12 12 1,892 1,668 40	n/a 137 133 10 25 63 158 26 2 7 7 48 33 23 1,718 1,503
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials,Restricted Licenses Dismissals Subdivisions - In State Filings, Notice of Intentions Final Reports Issued Time-Share Applications Received Time-Share Reports Issued Subdivisions - Out of State Registration Applications Received	16 22 0 0 5 16 16 13 13 8 0 0 1 1 1 2 2 3 3 1 1 1 2 2 3 3 1 1 1 1 2 2 1 3 3 1 1 1 1	10 10 0 5 19 19 19 4 2 2 2 2 3 3 1 1 0 0 148 217 14 0 0 18	11 29 3 3 4 4 1 18 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	95 144 11 33 93 134 57 14 24 24 34 29 5 5 5 5 5	2,248 82 163 25 26 383 151 24 5 15 15 15 17 26 12 17 26 12 12 1,892 1,668 40 13	n/a 137 133 10 25 63 158 26 2 7 7 48 33 23 1,718 1,503
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials, Restricted Licenses Dismissals Subdivisions - In State Filings, Notice of Intentions Final Reports Issued Time-Share Applications Received Time-Share Reports Issued Subdivisions - Out of State Registration Applications Received Registrations Issued	16 22 0 0 0 5 5 16 16 13 13 8 8 0 0 11 1 1 2 2 3 3 1 1 1 1 1 1 1 1 1 1 1 1	10 10 0 5 19 19 19 4 2 2 2 3 3 1 1 0 0 5 5 19 19 19 19 19 19 19 19 19 19 19 19 19	11 29 3 4 4 41 18 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	95 144 11 33 93 134 57 14 24 24 34 29 5 5 5 1,240 1,772 22 14 1,772 22 14	2,248 82 163 25 26 383 151 24 5 15 15 15 17 26 12 1,892 1,892 1,668 40 13	n/a 137 133 10 25 63 158 26 2 7 48 33 23 1,718 1,503 25 4
Investigative Audits Other Audit Examinations Legal Activities Desist & Refrain Orders Licenses Surrendered Accusations - Hearings Licenses Suspended Licenses Revoked Dismissals Public Reprovals Miscellaneous Orders Statement of Issues - Hearings Denials Denials,Restricted Licenses Dismissals Subdivisions - In State Filings, Notice of Intentions Final Reports Issued Time-Share Applications Received Time-Share Reports Issued Subdivisions - Out of State Registration Applications Received	16 22 0 0 5 16 16 13 13 8 0 0 1 1 1 2 2 3 3 1 1 1 2 2 3 3 1 1 1 1 2 2 1 3 3 1 1 1 1	10 10 0 5 19 19 19 4 2 2 2 2 3 3 1 1 0 0 148 217 14 0 0 18	11 29 3 4 4 41 18 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	95 144 11 33 93 134 57 14 24 24 34 29 5 5 5 5 5	2,248 82 163 25 26 383 151 24 5 15 15 15 17 26 12 17 26 12 12 1,892 1,668 40 13	n/a 137 133 10 25 63 158 26 2 7 7 48 33 23 23 1,718 1,503 25 4 123