Report of 2022 Business Activity Reports

California Department of Real Estate

Introduction

Real estate licensees who conduct mortgage loan brokerage activities, and who arrange or sell notes secured by real property to primarily private investors, are required by the California Real Estate Law to submit specified quarterly and annual reports to the Department of Real Estate (DRE) when they meet a threshold level of loan origination or loan servicing activity.

One of the annual reports is the Business Activity Report, which contains information on the broker's business activities during the fiscal year, including loan originations, loans funded as a principal and resold, and information specific to loan servicing activity. The other annual report is the Trust Account Review, which contains information on the broker's trust fund activities during the fiscal year, including trust funds collected and trust account balances.

These Business Activity Reports and Trust Account Reviews are reviewed by the DRE, and the individual report statistics are then aggregated into this composite report which is made available to the public as required by Business and Professions Code Section 10232.2(f).

Questions about this report may be directed to:

Department of Real Estate
Attn: Mortgage Loan Activities
1651 Exposition Boulevard
Sacramento, CA 95815
Phone: (877) 373-4542

Number of Reporting Brokers

Year	Number	Year	Number	Year	Number
1993	376	**2007**	352	**2021**	341
1994	329	**2008**	336	**2022**	314
1995	290	**2009**	362		
1996	272	**2010**	356		
1997	235	**2011**	347		
1998	266	**2012**	336		
1999	265	**2013**	317		
2000	284	**2014**	332		
2001	300	**2015**	336		
2002	300	**2016**	342		
2003	304	**2017**	342		
2004	316	**2018**	321		
2005	336	**2019**	316		
2006	352	**2020**	339		

Number of Reporting Multi-Lenders (New category as of 1999)

Year	Number	Year	Number	Year	Number
1999	139	**2010**	137	**2021**	128
2000	146	**2011**	123	**2022**	123
2001	159	**2012**	124		
2002	164	**2013**	132		
2003	163	**2014**	130		
2004	161	**2015**	137		
2005	164	**2016**	135		
2006	173	**2017**	130		
2007	166	**2018**	128		
2008	153	**2019**	132		
2009	146	**2020**	130		

I. LOANS ORIGINATED AS AGENT (Section 10131(d))

Total Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	3,132	54,052	**2014**	91	9,104
1994	2,284	33,431	**2015**	76	6,120
1995	2,026	15,330	**2016**	69	11,347
1996	1,535	11,571	**2017**	55	8,134
1997	584	7,451	**2018**	74	11,543
1998	520	9,786	**2019**	53	20,605
1999	511	11,407	**2020**	30	31,294
2000	554	10,602	**2021**	7	30,112
2001	488	9,904	**2022**	6	19,461
2002	424	13,718			
2003	302	14,868			
2004	216	16,153			
2005	179	18,193			
2006	150	15,339			
2007	90	11,008			
2008	44	6,355			
2009	35	5,761			
2010	83	5,852			
2011	141	6,085			
2012	166	8,032			
2013	122	8,789			

Aggregate Principal Amount

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$40,516,729	$7,527,402,859	**2014**	$1,520,658	$2,798,640,977
1994	$30,676,716	$4,662,875,657	**2015**	$1,157,890	$1,946,617,502
1995	$31,199,913	$2,209,872,953	**2016**	$1,1006,730	$4,105,116,992
1996	$24,887,818	$1,278,603,031	**2017**	$881,294	$3,830,873,211
1997	$8,969,571	$965,696,691	**2018**	$1,210,975	$5,836,416,945
1998	$8,208,229	$1,453,015,738	**2019**	$785,726	$9,628,017,108
1999	$8,317,746	$2,061,484,817	**2020**	$399,111	$14,421,249,064
2000	$8,899,425	$1,973,990,575	**2021**	$89,200	$15,673,576,737
2001	$8,295,235	$1,926,499,358	**2022**	$104,785	$12,042,930,118
2002	$7,174,984	$3,130,092,119			
2003	$5,997,036	$3,457,580,377			
2004	$4,289,182	$4,587,143,212			
2005	$2,929,970	$5,749,378,571			
2006	$2,407,663	$4,952,869,615			
2007	$1,474,205	$3,295,878,176			
2008	$1,795,280	$1,854,882,672			
2009	$695,160	$1,124,123,100			
2010	$1,697,067	$1,169,190,028			
2011	$3,049,139	$1,220,198,925			
2012	$3,472,276	$1,649,021,218			
2013	$2,376,803	$2,364,693,706			

Commissions Received

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$4,837,766	$167,350,067	**2013**	$128,441	$63,337,529
1994	$3,589,242	$88,822,171	**2014**	$207,464	$103,923,920
1995	$3,250,122	$67,744,345	**2015**	$100,250	$47,539,275
1996	$2,307,159	$53,459,831	**2016**	$588,029	$92,289,721
1997	$795,133	$39,611,565	**2017**	$57,445	$76,019,834
1998	$779,846	$51,571,204	**2018**	$60,199	$107,893,328
1999	$666,906	$64,309,429	**2019**	$33,227	$162,700,703
2000	$603,253	$70,033,962	**2020**	$18,513	$353,465,308
2001	$639,063	$69,631,284	**2021**	$3,187	$258,908,152
2002	$598,433	$97,149,222	**2022**	$60,519	$222,125,661
2003	$355,866	$134,040,886			
2004	$251,535	$156,197,092			
2005	$226,644	$184,272,059			
2006	$114,499	$172,208,294			
2007	$59,224	$130,049,072			
2008	$29,808	$57,557,469			
2009	$36,418	$37,082,022			
2010	$90,843	$38,030,309			
2011	$207,141	$37,817,376			
2012	$237,248	$71,857,514			

A. Multiple Lender Loans (Fractionalized)

Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	317	4,503	**2012**	16	1,951
1994	360	4,220	**2013**	14	2,393
1995	248	3,482	**2014**	3	2,953
1996	133	3,004	**2015**	3	1,764
1997	85	2,724	**2016**	4	3,362
1998	45	2,854	**2017**	2	2,989
1999	17	3,539	**2018**	4	3,744
2000	44	3,730	**2019**	0	3,566
2001	22	3,519	**2020**	0	2,738
2002	20	4,256	**2021**	0	3,003
2003	5	4,665	**2022**	0	4,623
2004	6	5,190			
2005	1	5,791			
2006	4	5,430			
2007	2	3,806			
2008	2	2,099			
2009	1	1,538			
2010	4	1,578			
2011	10	1,754			

Aggregate Principal Amount

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$5,158,646	$561,526,615	**2013**	$222,270	$846,384,152
1994	$5,683,719	$542,902,046	**2014**	$56,400	$1,069,670,731
1995	$4,102,618	$398,442,275	**2015**	$71,500	$632,274,472
1996	$2,311,010	$436,685,539	**2016**	$90,500	$1,528,853,218
1997	$1,633,437	$413,803,408	**2017**	$50,500	$1,506,934,284
1998	$723,025	$533,881,421	**2018**	$100,250	$1,723,237,732
1999	$326,700	$735,332,229	**2019**	$0	$1,728,490,015
2000	$1,014,200	$841,479,360	**2020**	$0	$1,881,625,294
2001	$586,501	$870,325,882	**2021**	$0	$1,935,676,855
2002	$486,000	$1,297,253,852	**2022**	$0	$2,440,653,142
2003	$147,894	$1,588,861,463			
2004	$105,000	$2,197,966,789			
2005	$17,650	$2,468,078,804			
2006	$90,500	$2,434,028,274			
2007	$38,961	$1,508,029,158			
2008	$41,000	$734,758,940			
2009	$30,000	$359,558,303			
2010	$89,700	$399,222,720			
2011	$163,200	$445,265,948			
2012	$391,165	$582,374,288			

Total Number of Investors (New category as of 1999)

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1999	38	11,538	**2016**	9	11,847
2000	81	12,436	**2017**	4	59,268
2001	48	10,946	**2018**	12	11,583
2002	61	14,389	**2019**	0	11,714
2003	11	14,532	**2020**	0	9,414
2004	18	15,624	**2021**	0	10,553
2005	2	19,008	**2022**	0	12,878
2006	8	52,151			
2007	4	18,293			
2008	4	9,851			
2009	2	5,864			
2010	8	5,801			
2011	22	6,333			
2012	34	6,770			
2013	29	8,626			
2014	8	9,965			
2015	7	6,358			

B. Loans to Refinance Loans Previously Negotiated by Reporting Broker or Affiliate

Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	310	2,167	**2013**	1	156
1994	254	1,488	**2014**	2	230
1995	241	1,003	**2015**	1	111
1996	98	867	**2016**	0	224
1997	45	486	**2017**	0	203
1998	27	636	**2018**	1	354
1999	24	381	**2019**	0	370
2000	15	424	**2020**	0	403
2001	23	375	**2021**	0	372
2002	33	602	**2022**	0	563
2003	5	451			
2004	4	752			
2005	1	398			
2006	11	462			
2007	4	52			
2008	4	227			
2009	1	231			
2010	1	340			
2011	0	112			
2012	3	185			

Aggregate Principal Amount

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$4,636,329	$242,162,556	**2014**	$38,130	$97,606,557
1994	$3,493,970	$158,723,490	**2015**	$18,000	$33,860,304
1995	$3,424,306	$92,677,448	**2016**	$0	$106,745,870
1996	$1,614,511	$93,826,506	**2017**	$0	$91,217,654
1997	$731,350	$72,265,571	**2018**	$22,500	$175,108,830
1998	$516,004	$147,382,280	**2019**	$0	$219,443,621
1999	$447,850	$70,349,694	**2020**	$0	$219,384,116
2000	$296,200	$90,869,488	**2021**	$0	$245,393,670
2001	$394,251	$102,793,907	**2022**	$0	$346,596,716
2002	$563,850	$185,013,396			
2003	$85,300	$179,184,496			
2004	$99,500	$198,955,404			
2005	$30,000	$251,259,562			
2006	$206,800	$317,055,175			
2007	$22,000	$243,246,954			
2008	$100,500	$104,850,786			
2009	$13,500	$87,014,346			
2010	$25,000	$111,679,240			
2011	$0	$28,351,847			
2012	$75,000	$65,988,381			
2013	$20,000	$48,160,844			

C. Balloon Payment or Interest-Only Loans

Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	651	8,313	**2013**	91	7,233
1994	534	7,572	**2014**	55	7,885
1995	275	6,402	**2015**	39	5,370
1996	222	6,204	**2016**	49	9,063
1997	166	5,031	**2017**	32	6,495
1998	213	5,925	**2018**	35	9,771
1999	281	7,203	**2019**	15	8,779
2000	395	7,854	**2020**	24	6,777
2001	333	6,902	**2021**	7	8,710
2002	250	8,523	**2022**	5	9,060
2003	123	8,704			
2004	86	9,995			
2005	70	10,908			
2006	70	10,520			
2007	51	7,855			
2008	15	4,491			
2009	12	3,692			
2010	21	3,984			
2011	55	4,483			
2012	79	5,190			

Aggregate Principal Amount (at maturity)

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$10,032,361	$821,196,574	**2014**	$453,916	$2,508,604,340
1994	$8,120,927	$795,628,177	**2015**	$368,109	$1,768,610,775
1995	$4,144,323	$772,239,127	**2016**	$461,456	$3,356,892,437
1996	$3,229,830	$737,656,224	**2017**	$391,566	$3,100,831,184
1997	$2,832,975	$693,710,307	**2018**	$373,194	$4,814,806,725
1998	$3,476,331	$818,946,295	**2019**	$72,109	$3,969,531,950
1999	$4,258,813	$1,301,778,150	**2020**	$272,252	$3,307,738,446
2000	$6,587,478	$1,462,076,714	**2021**	$87,325	$4,348,384,250
2001	$6,040,723	$1,361,707,212	**2022**	$85,000	$5,902,468,729
2002	$4,370,620	$1,882,607,746			
2003	$2,655,382	$2,300,940,125			
2004	$1,794,729	$4,286,577,638			
2005	$1,200,189	$3,885,629,067			
2006	$1,208,365	$3,690,845,973			
2007	$851,554	$2,454,319,124			
2008	$303,467	$1,408,983,031			
2009	$187,444	$726,572,127			
2010	$394,823	$790,170,519			
2011	$1,055,770	$887,103,608			
2012	$1,431,785	$1,195,808,465			
2013	$850,141	$1,927,962,034			

D. Loans covered under Financial Code Section 4970 (New category as of 2007)

Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
2007	24	284	**2020**	0	495
2008	12	217	**2021**	0	331
2009	1	277	**2022**	0	335
2010	3	179			
2011	10	243			
2012	16	358			
2013	1	735			
2014	1	333			
2015	27	493			
2016	20	1,017			
2017	19	481			
2018	1	594			
2019	21	631			

Aggregate Principal Amount

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
2007	$379,725	$35,918,357	**2020**	$0	$160,901,566
2008	$176,580	$40,886,453	**2021**	$0	$145,141,511
2009	$18,500	$47,804,335	**2022**	$0	$118,636,851
2010	$50,700	$29,040,412			
2011	$212,564	$31,906,655			
2012	$340,775	$59,034,468			
2013	$23,000	$293,598,918			
2014	$27,000	$65,353,249			
2015	$474,100	$171,451,738			
2016	$622,075	$267,422,332			
2017	$338,525	$108,857,825			
2018	$28,000	$198,958,725			
2019	$442,100	$221,788,918			

II. LOANS ORIGINATED AS PRINCIPAL (FUNDED BY BROKER) FOR RESALE (Section 10131.1)

Total Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	1,752	50,302	**2015**	1	1,350
1994	1,751	42,373	**2016**	3	3,003
1995	1,383	3,990	**2017**	0	2,857
1996	1,022	3,870	**2018**	0	2,482
1997	260	1,743	**2019**	0	2,092
1998	417	2,963	**2020**	0	1,375
1999	261	3,933	**2021**	0	1,082
2000	153	4,366	**2022**	0	1,633
2001	157	4,028			
2002	42	2,342			
2003	46	2,368			
2004	22	2,663			
2005	22	2,297			
2006	19	1,884			
2007	9	1,870			
2008	0	885			
2009	10	643			
2010	8	562			
2011	5	525			
2012	2	1,034			
2013	0	881			
2014	0	1,388			

Aggregate Principal Amount

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$23,663,664	$6,528,024,240	**2014**	$0	$383,634,070
1994	$23,583,076	$5,397,648,308	**2015**	$25,000	$403,869,316
1995	$18,231,932	$339,450,848	**2016**	$63,000	$1,098,345,387
1996	$14,454,763	$363,474,119	**2017**	$0	$1,199,167,494
1997	$3,356,018	$254,118,462	**2018**	$0	$1,011,493,288
1998	$5,382,034	$477,072,674	**2019**	$0	$971,172,909
1999	$3,338,902	$669,966,107	**2020**	$0	$708,073,333
2000	$1,987,967	$814,548,241	**2021**	$0	$540,155,854
2001	$1,932,324	$813,011,551	**2022**	$0	$901,008,707
2002	$693,846	$378,775,999			
2003	$552,976	$463,436,721			
2004	$337,018	$620,859,005			
2005	$306,300	$652,648,589			
2006	$243,500	$599,879,009			
2007	$131,630	$579,752,771			
2008	$0	$295,097,129			
2009	$238,000	$140,723,544			
2010	$165,700	$151,551,779			
2011	$110,700	$99,674,931			
2012	$26,900	$201,825,309			
2013	$0	$202,972,201			

Loan Origination or Other Fees in Lieu of Commission

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$2,205,130	$81,114,242	**2014**	$0	$80,087,473
1994	$2,046,550	$56,482,231	**2015**	$1,000	$57,351,126
1995	$1,608,343	$18,340,628	**2016**	$2,850	$230,892,480
1996	$1,285,294	$18,669,368	**2017**	$0	$92,778,071
1997	$191,570	$10,948,689	**2018**	$0	$176,132,636
1998	$344,307	$11,401,286	**2019**	$0	$501,211,110
1999	$201,334	$20,489,645	**2020**	$0	$11,205,185
2000	$144,630	$24,389,899	**2021**	$0	$10,287,200
2001	$119,941	$26,513,667	**2022**	$0	$113,419,041
2002	$57,794	$15,364,820			
2003	$28,457	$15,478,813			
2004	$15,036	$21,123,260			
2005	$12,160	$25,210,795			
2006	$10,360	$19,231,467			
2007	$6,555	$18,842,228			
2008	$0	$8,833,014			
2009	$9,920	$4,518,208			
2010	$7,327	$2,815,346			
2011	$9,225	$3,049,672			
2012	$2,052	$4,221,509			
2013	$0	$100,209,635			

A. Loans to Refinance Loans Previously Negotiated by Reporting Broker or Affiliate

Numbers

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	105	3,559	**2014**	0	88
1994	92	384	**2015**	0	15
1995	13	198	**2016**	0	48
1996	10	265	**2017**	0	40
1997	34	126	**2018**	0	63
1998	32	447	**2019**	0	115
1999	20	520	**2020**	0	31
2000	11	489	**2021**	0	37
2001	7	641	**2022**	0	251
2002	4	66			
2003	0	102			
2004	1	73			
2005	2	52			
2006	1	71			
2007	0	60			
2008	0	35			
2009	0	31			
2010	0	40			
2011	0	13			
2012	0	21			
2013	0	30			

Aggregate Principal Amount

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$1,672,349	$471,010,356	**2014**	$0	$45,271,861
1994	$1,299,406	$55,474,333	**2015**	$0	$7,128,000
1995	$177,800	$40,122,228	**2016**	$0	$19,392,000
1996	$127,300	$33,503,608	**2017**	$0	$21,861,095
1997	$478,195	$35,185,274	**2018**	$0	$44,051,660
1998	$584,560	$80,364,365	**2019**	$0	$48,493,726
1999	$295,228	$82,912,120	**2020**	$0	$17,996,300
2000	$177,111	$128,409,200	**2021**	$0	$17,594,500
2001	$111,200	$148,728,010	**2022**	$0	$150,823,200
2002	$98,000	$16,577,250			
2003	$0	$25,404,495			
2004	$30,000	$18,456,205			
2005	$45,200	$11,292,000			
2006	$7,000	$24,761,346			
2007	$0	$17,742,700			
2008	$0	$15,606,305			
2009	$0	$4,970,718			
2010	$0	$8,250,250			
2011	$0	$2,445,995			
2012	$0	$5,245,200			
2013	$0	$10,341,824			

B. Balloon Payment or Interest-Only Loans

Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	445	5,896	**2014**	0	1,619
1994	211	3,579	**2015**	0	1,298
1995	46	1,283	**2016**	1	2,683
1996	86	1,401	**2017**	0	2,224
1997	48	1,114	**2018**	0	2,236
1998	38	1,488	**2019**	0	1,988
1999	81	1,950	**2020**	0	1,461
2000	65	1,837	**2021**	0	1,408
2001	123	1,160	**2022**	0	1,886
2002	17	1,837			
2003	29	1,750			
2004	6	1,900			
2005	13	2,195			
2006	14	1,533			
2007	6	1,777			
2008	0	579			
2009	1	427			
2010	7	353			
2011	3	459			
2012	0	1,032			
2013	0	983			

Aggregate Principal Amount (at maturity)

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$6,573,374	$687,128,253	**2014**	$0	$465,681,504
1994	$3,081,903	$452,952,818	**2015**	$0	$387,715,988
1995	$727,866	$156,090,079	**2016**	$23,000	$978,612,176
1996	$1,222,464	$183,053,950	**2017**	$0	$826,333,055
1997	$871,468	$190,109,318	**2018**	$0	$734,126,251
1998	$501,755	$173,163,678	**2019**	$0	$760,980,497
1999	$1,020,987	$378,238,445	**2020**	$0	$517,905,207
2000	$836,831	$445,528,740	**2021**	$0	$602,907,658
2001	$1,370,897	$321,438,730	**2022**	$0	$894,130,866
2002	$302,797	$301,131,293			
2003	$373,499	$344,888,890			
2004	$74,303	$454,093,530			
2005	$210,527	$612,899,313			
2006	$149,908	$515,492,114			
2007	$74,419	$542,987,481			
2008	$0	$235,694,134			
2009	$22,220	$96,205,118			
2010	$136,185	$77,004,911			
2011	$64,206	$90,132,540			
2012	$0	$200,970,667			
2013	$0	$223,986,571			

C. Principal (Broker Funded) Loans Resold

1. Single Purchaser

Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	1,456	41,665	**2014**	0	1,011
1994	1,220	34,544	**2015**	1	365
1995	864	1,269	**2016**	0	1,961
1996	484	1,480	**2017**	0	2,040
1997	186	645	**2018**	0	1,612
1998	324	1,916	**2019**	0	1,143
1999	198	2,280	**2020**	0	808
2000	107	3,025	**2021**	0	1,471
2001	60	3,209	**2022**	0	1,177
2002	18	742			
2003	16	932			
2004	17	1,009			
2005	10	1,042			
2006	11	820			
2007	4	744			
2008	0	291			
2009	8	235			
2010	9	292			
2011	5	214			
2012	1	330			
2013	0	456			

Aggregate Selling Price

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$18,300,969	$5,408,877,513	**2014**	$0	$280,042,617
1994	$14,017,995	$4,414,045,616	**2015**	$25,000	$70,060,299
1995	$8,673,530	$82,568,984	**2016**	$0	$732,292,301
1996	$5,232,556	$112,141,532	**2017**	$0	$798,977,076
1997	$2,225,387	$72,648,462	**2018**	$0	$560,970,474
1998	$4,024,062	$379,945,439	**2019**	$0	$745,533,331
1999	$2,490,658	$429,009,817	**2020**	$0	$411,442,414
2000	$1,444,653	$519,979,202	**2021**	$0	$114,082,165
2001	$948,002	$643,007,092	**2022**	$0	$351,867,141
2002	$256,935	$116,691,136			
2003	$252,184	$146,321,183			
2004	$275,648	$197,185,260			
2005	$148,000	$167,669,433			
2006	$189,000	$174,493,605			
2007	$50,000	$162,639,843			
2008	$0	$83,221,798			
2009	$184,000	$35,187,536			
2010	$204,700	$79,020,931			
2011	$110,700	$35,179,028			
2012	$20,000	$53,902,912			
2013	$0	$85,190,263			

2. Multiple Purchasers (Fractionalized)

Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	41	929	**2014**	0	407
1994	43	913	**2015**	0	332
1995	25	646	**2016**	0	393
1996	54	720	**2017**	0	362
1997	34	693	**2018**	0	582
1998	22	863	**2019**	0	545
1999	17	1,016	**2020**	0	432
2000	16	1,021	**2021**	0	344
2001	26	678	**2022**	0	240
2002	10	851			
2003	0	776			
2004	0	887			
2005	0	864			
2006	0	719			
2007	0	618			
2008	0	296			
2009	0	196			
2010	0	116			
2011	0	160			
2012	0	229			
2013	0	265			

Aggregate Selling Price

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$773,723	$147,750,514	**2014**	$0	$138,474,787
1994	$541,736	$168,259,624	**2015**	$0	$118,150,380
1995	$394,578	$110,564,348	**2016**	$0	$180,230,740
1996	$935,971	$116,791,795	**2017**	$0	$166,246,775
1997	$680,385	$145,041,584	**2018**	$0	$182,205,648
1998	$359,450	$160,191,618	**2019**	$0	$276,874,561
1999	$268,409	$168,214,220	**2020**	$0	$237,754,704
2000	$219,000	$228,479,003	**2021**	$0	$144,478,807
2001	$311,650	$152,109,025	**2022**	$0	$154,816,700
2002	$175,900	$181,180,967			
2003	$0	$237,982,684			
2004	$0	$301,614,767			
2005	$0	$358,070,270			
2006	$0	$298,786,047			
2007	$0	$201,835,779			
2008	$0	$108,182,561			
2009	$0	$38,288,390			
2010	$0	$30,450,341			
2011	$0	$48,997,569			
2012	$0	$67,197,898			
2013	$0	$71,130,850			

D. Loans Covered under Financial Code Section 4970 (New category as of 2007)

Number

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
2007	3	26	**2019**	0	60
2008	0	25	**2020**	0	98
2009	0	14	**2021**	0	1
2010	0	13	**2022**	0	348
2011	0	23			
2012	0	8			
2013	0	12			
2014	0	7			
2015	0	180			
2016	2	187			
2017	0	50			
2018	0	19			

Aggregate Principal Amount

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
2007	$30,730	$4,179,040	**2019**	$0	$6,677,909
2008	$0	$4,657,688	**2020**	$0	$14,147,200
2009	$0	$3,194,682	**2021**	$0	$641,250
2010	$0	$2,066,750	**2022**	$0	$221,558,850
2011	$0	$3,692,200			
2012	$0	$1,394,500			
2013	$0	$2,463,754			
2014	$0	$1,194,000			
2015	$0	$30,070,316			
2016	$38,000	$35,917,859			
2017	$0	$13,267,574			
2018	$0	$3,888,800			

III. COSTS AND EXPENSES CHARGED TO BORROWERS IN ORIGINATED LOAN TRANSACTIONS

Total Amount

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$3,240,963	$93,520,110	**2015**	$128,880	$72,134,246
1994	$2,362,295	$54,562,226	**2016**	$643,117	$167,973,076
1995	$4,342,546	$39,622,089	**2017**	$70,549	$185,582,899
1996	$2,511,622	$47,061,137	**2018**	$88,327	$177,485,742
1997	$450,564	$24,539,661	**2019**	$54,595	$161,168,323
1998	$651,529	$38,989,956	**2020**	$24,818	$301,093,574
1999	$436,445	$50,490,254	**2021**	$16,224	$162,919,100
2000	$460,141	$46,188,040	**2022**	$61,920	$239,917,131
2001	$393,427	$38,770,707			
2002	$351,512	$49,891,557			
2003	$149,630	$67,262,864			
2004	$112,686	$84,101,785			
2005	$72,066	$111,839,396			
2006	$65,162	$88,167,506			
2007	$58,191	$74,094,204			
2008	$17,346	$43,848,389			
2009	$31,840	$33,018,222			
2010	$87,809	$36,411,120			
2011	$169,394	$53,015,625			
2012	$77,800	$41,204,725			
2013	$89,849	$79,839,604			
2014	$297,262	$99,270,489			

Retained by Broker Affiliate for Services

Year	Article 7 Loans	Other Loans	Year	Article 7 Loans	Other Loans
1993	$1,693,381	$41,192,203	**2014**	$32,098	$19,215,663
1994	$1,332,404	$26,791,169	**2015**	$7,211	$11,957,795
1995	$3,804,789	$25,318,399	**2016**	$30,375	$24,666,812
1996	$2,203,582	$31,109,025	**2017**	$45,464	$21,830,106
1997	$248,615	$8,581,603	**2018**	$30,740	$31,166,973
1998	$230,429	$14,265,084	**2019**	$2,615	$32,776,514
1999	$189,601	$19,125,633	**2020**	$4,328	$24,261,498
2000	$248,424	$20,273,548	**2021**	$2,635	$23,299,065
2001	$211,298	$15,902,807	**2022**	$45	$22,681,505
2002	$184,536	$21,549,426			
2003	$80,729	$24,098,026			
2004	$67,937	$35,931,325			
2005	$38,499	$51,910,901			
2006	$26,796	$40,636,041			
2007	$29,993	$31,136,994			
2008	$5,695	$18,763,729			
2009	$11,860	$15,088,982			
2010	$22,417	$14,388,650			
2011	$70,896	$19,110,702			
2012	$69,127	$16,341,664			
2013	$30,442	$13,435,237			

IV. LOANS FOR BROKER'S USE OR BENEFIT (Section 10231.2)

Total Amount

Year	Number	Year	Number	Year	Number
1993	343	**2007**	46	**2021**	75
1994	325	**2008**	20	**2022**	233
1995	31	**2009**	7		
1996	19	**2010**	14		
1997	27	**2011**	15		
1998	34	**2012**	5		
1999	69	**2013**	21		
2000	47	**2014**	4		
2001	19	**2015**	4		
2002	62	**2016**	118		
2003	37	**2017**	13		
2004	58	**2018**	38		
2005	102	**2019**	8		
2006	30	**2020**	56		

Number of Fractionalized Loans (New category as of 1999)

Year	Number	Year	Number	Year	Number
1999	35	**2009**	2	**2019**	0
2000	8	**2010**	0	**2020**	0
2001	4	**2011**	0	**2021**	0
2002	1	**2012**	0	**2022**	10
2003	4	**2013**	0		
2004	0	**2014**	1		
2005	7	**2015**	0		
2006	4	**2016**	5		
2007	1	**2017**	3		
2008	1	**2018**	0		

Aggregate Amount Borrowed

Year	Amount	Year	Amount	Year	Amount
1993	$15,017,111	**2007**	$9,402,037	**2021**	$9,968,000
1994	$13,862,841	**2008**	$2,989,800	**2022**	$76,447,207
1995	$1,800,895	**2009**	$1,580,000		
1996	$1,436,243	**2010**	$3,872,765		
1997	$1,519,724	**2011**	$2,076,625		
1998	$2,334,767	**2012**	$2,058,450		
1999	$12,989,861	**2013**	$3,040,250		
2000	$28,835,489	**2014**	$1,260,000		
2001	$2,106,500	**2015**	$2,251,250		
2002	$8,677,877	**2016**	$47,494,335		
2003	$10,831,750	**2017**	$3,487,650		
2004	$10,552,250	**2018**	$11,395,750		
2005	$22,090,900	**2019**	$2,267,500		
2006	$11,211,000	**2020**	$21,634,407		

V. SALES OF NOTES AS AGENT (Section 10131(e))

Total Number

Year	Number	Year	Number
1993	1,015	**2011**	608
1994	1,247	**2012**	1,138
1995	611	**2013**	1,329
1996	485	**2014**	1,899
1997	396	**2015**	1,722
1998	525	**2016**	1,641
1999	542	**2017**	631
2000	594	**2018**	1,934
2001	421	**2019**	2,480
2002	527	**2020**	1,767
2003	807	**2021**	3,439
2004	1,153	**2022**	4,381
2005	1,234		
2006	1,312		
2007	1,085		
2008	208		
2009	295		
2010	355		

Aggregate Selling Price (Total Loans)

Year	Price	Year	Price	Year	Price
1993	$69,111,118	**2007**	$526,392,362	**2021**	$568,758,933
1994	$83,987,784	**2008**	$44,240,995	**2022**	$1,546,029,004
1995	$38,797,437	**2009**	$50,409,151		
1996	$65,966,801	**2010**	$28,500,287		
1997	$70,311,577	**2011**	$152,164,565		
1998	$58,795,575	**2012**	$283,339,866		
1999	$85,180,758	**2013**	$359,366,042		
2000	$96,478,648	**2014**	$514,916,886		
2001	$119,981,471	**2015**	$252,761,493		
2002	$140,954,090	**2016**	$270,805,990		
2003	$178,384,898	**2017**	$234,910,602		
2004	$263,821,751	**2018**	$511,543,708		
2005	$300,702,281	**2019**	$671,507,909		
2006	$377,804,039	**2020**	$623,992,884		

Commissions Received

Year	Amount	Year	Amount	Year	Amount
1993	$1,945,080	**2006**	$3,068,613	**2019**	0
1994	$2,409,330	**2007**	$2,688,463	**2020**	$5,936
1995	$1,297,233	**2008**	$1,287,238	**2021**	$44,501
1996	$1,212,453	**2009**	$888,368	**2022**	$5,150
1997	$919,570	**2010**	$786,165		
1998	$1,676,094	**2011**	$1,315,209		
1999	$1,670,866	**2012**	$2,262,890		
2000	$2,053,135	**2013**	$549,677		
2001	$1,744,908	**2014**	$259,828		
2002	$1,816,846	**2015**	$2		
2003	$3,513,027	**2016**	$236,050		
2004	$4,712,865	**2017**	$2,055,740		
2005	$3,583,203	**2018**	$1,867,204		

Number Multi-Lender Sales (Fractionalized) (New category as of 1999)

Year	Number	Year	Number	Year	Number
1999	71	**2010**	66	**2021**	161
2000	66	**2011**	147	**2022**	135
2001	99	**2012**	223		
2002	86	**2013**	281		
2003	172	**2014**	241		
2004	404	**2015**	152		
2005	709	**2016**	189		
2006	520	**2017**	458		
2007	362	**2018**	324		
2008	86	**2019**	266		
2009	104	**2020**	169		

Aggregate Number of Multi-Lender Investors

Year	Number	Year	Number	Year	Number
1999	219	**2010**	219	**2021**	820
2000	233	**2011**	530	**2022**	821
2001	389	**2012**	777		
2002	255	**2013**	947		
2003	327	**2014**	774		
2004	1,057	**2015**	241		
2005	1,489	**2016**	490		
2006	1,405	**2017**	2,099		
2007	1,054	**2018**	1,809		
2008	309	**2019**	1,462		
2009	453	**2020**	1,121		

Aggregate Selling Price of Multi-Lender Notes

Year	Price	Year	Price	Year	Price
1999	$7,904,052	**2010**	$12,943,251	**2021**	$74,026,298
2000	$14,451,576	**2011**	$80,943,805	**2022**	$101,242,542
2001	$18,051,368	**2012**	$113,371,011		
2002	$16,456,377	**2013**	$125,435,463		
2003	$36,204,302	**2014**	$100,657,784		
2004	$109,630,311	**2015**	$30,870,106		
2005	$215,691,032	**2016**	$64,816,089		
2006	$230,795,384	**2017**	$179,808,444		
2007	$207,140,219	**2018**	$210,234,585		
2008	$24,301,762	**2019**	$160,306,500		
2009	$29,429,034	**2020**	$124,117,398		

Commissions Received in Multi-Lender Note Sales (New category as of 1999)

Year	Amount	Year	Amount	Year	Amount
1999	$244,548	**2010**	$525,738	**2021**	$44,501
2000	$286,229	**2011**	$683,303	**2022**	$500
2001	$599,234	**2012**	$923,376		
2002	$466,777	**2013**	$549,677		
2003	$513,146	**2014**	$259,828		
2004	$896,630	**2015**	$2		
2005	$857,761	**2016**	$236,050		
2006	$1,183,660	**2017**	$2,055,740		
2007	$733,845	**2018**	$1,867,204		
2008	$420,409	**2019**	0		
2009	$555,457	**2020**	$5,936		

VI. RESALES AS PRINCIPAL OF NOTES PURCHASED BY BROKER (Section 10131.1)

Number

Year	Number	Year	Number	Year	Number
1993	225	**2007**	384	**2021**	18
1994	174	**2008**	56	**2022**	88
1995	180	**2009**	78		
1996	330	**2010**	36		
1997	230	**2011**	138		
1998	329	**2012**	99		
1999	231	**2013**	84		
2000	105	**2014**	243		
2001	95	**2015**	23		
2002	45	**2016**	158		
2003	202	**2017**	148		
2004	349	**2018**	647		
2005	394	**2019**	115		
2006	718	**2020**	29		

Aggregate Purchase Price

Year	Price	Year	Price	Year	Price
1993	$14,114,432	**2007**	$300,211,050	**2021**	$12,891,894
1994	$17,330,868	**2008**	$18,933,920	**2022**	$92,813,962
1995	$19,887,453	**2009**	$19,488,332		
1996	$31,414,913	**2010**	$12,009,281		
1997	$28,585,992	**2011**	$30,992,945		
1998	$15,549,569	**2012**	$27,328,638		
1999	$27,173,093	**2013**	$15,787,688		
2000	$22,081,554	**2014**	$69,275,321		
2001	$34,793,618	**2015**	$12,673,689		
2002	$12,135,243	**2016**	$58,772,879		
2003	$32,568,564	**2017**	$43,107,555		
2004	$84,987,601	**2018**	$427,127,926		
2005	$89,417,687	**2019**	$26,139,395		
2006	$194,338,559	**2020**	$17,026,520		

Aggregate Resale Price

Year	Price	Year	Price	Year	Price
1993	$14,799,218	**2007**	$300,437,797	**2021**	$12,914,000
1994	$17,595,868	**2008**	$19,024,163	**2022**	$14,375,000
1995	$19,912,821	**2009**	$19,629,781		
1996	$32,101,267	**2010**	$12,152,329		
1997	$28,762,584	**2011**	$30,993,645		
1998	$15,555,077	**2012**	$27,423,409		
1999	$27,443,133	**2013**	$16,376,845		
2000	$22,091,379	**2014**	$46,024,921		
2001	$34,991,834	**2015**	$13,478,990		
2002	$12,308,244	**2016**	$54,077,262		
2003	$32,347,641	**2017**	$47,474,938		
2004	$85,089,235	**2018**	$427,373,029		
2005	$89,722,791	**2019**	$26,209,395		
2006	$194,421,502	**2020**	$4,979,277		

Number of Multi-Lender Resale (Fractionalized) (New category as of 1999)

Year	Number	Year	Number	Year	Number
1999	132	**2010**	25	**2021**	9
2000	62	**2011**	57	**2022**	92
2001	48	**2012**	54		
2002	20	**2013**	70		
2003	174	**2014**	77		
2004	304	**2015**	10		
2005	339	**2016**	46		
2006	246	**2017**	41		
2007	73	**2018**	69		
2008	25	**2019**	32		
2009	35	**2020**	7		

Aggregate Number of Multi- Lenders Investors

Year	Number	Year	Number	Year	Number
1999	584	**2010**	143	**2021**	32
2000	270	**2011**	170	**2022**	20
2001	263	**2012**	149		
2002	77	**2013**	312		
2003	423	**2014**	227		
2004	1,323	**2015**	48		
2005	901	**2016**	239		
2006	392	**2017**	132		
2007	157	**2018**	193		
2008	127	**2019**	83		
2009	160	**2020**	20		

Aggregate Selling Price of Multi-Lender Notes

Year	Price	Year	Price	Year	Price
1999	$14,974,836	**2010**	$6,043,713	**2021**	$11,189,000
2000	$10,934,255	**2011**	$14,041,145	**2022**	$1,755,000
2001	$7,807,195	**2012**	$13,824,500		
2002	$6,855,554	**2013**	$14,156,619		
2003	$26,410,985	**2014**	$25,546,556		
2004	$73,153,491	**2015**	$4,294,008		
2005	$144,557,686	**2016**	$20,719,999		
2006	$56,866,635	**2017**	$13,930,593		
2007	$30,149,076	**2018**	$21,238,990		
2008	$6,981,400	**2019**	$10,560,249		
2009	$10,061,601	**2020**	$2,271,750		

Commissions Received in Multi-Lender Notes Resale

Year	Amount	Year	Amount	Year	Amount
1999	$72,958	**2010**	$317,711	**2021**	$22,106
2000	$373,355	**2011**	$257,595	**2022**	$5,000
2001	$317,062	**2012**	$276,490		
2002	$212,735	**2013**	$485,925		
2003	$320,554	**2014**	$698,254		
2004	$614,238	**2015**	$145,634		
2005	$543,428	**2016**	$180,644		
2006	$38,553	**2017**	$188,112		
2007	$53,426	**2018**	$304,909		
2008	$45,110	**2019**	$30,000		
2009	$64,483	**2020**	$12,985		

VII. SALES OF REAL PROPERTY SALES (RPS) CONTRACTS AS AGENT OR PRINCIPAL (Sections 10131(e) and 10131.1)

Number

Year	Number	Year	Number	Year	Number
1993	53	**2007**	18	**2021**	151
1994	225	**2008**	58	**2022**	411
1995	74	**2009**	69		
1996	40	**2010**	88		
1997	84	**2011**	176		
1998	27	**2012**	170		
1999	89	**2013**	38		
2000	164	**2014**	47		
2001	101	**2015**	27		
2002	40	**2016**	101		
2003	60	**2017**	39		
2004	89	**2018**	118		
2005	100	**2019**	293		
2006	24	**2020**	95		

Aggregate Selling Price

Year	Price	Year	Price	Year	Price
1993	$12,043,813	**2007**	$6,996,825	**2021**	$63,243,314
1994	$23,700,420	**2008**	$17,671,959	**2022**	$246,173,831
1995	$12,815,630	**2009**	$25,359,126		
1996	$5,711,850	**2010**	$21,126,615		
1997	$13,736,785	**2011**	$32,942,805		
1998	$4,737,102	**2012**	$39,336,238		
1999	$17,899,490	**2013**	$14,269,254		
2000	$48,203,168	**2014**	$21,662,947		
2001	$23,386,813	**2015**	$9,992,315		
2002	$13,486,791	**2016**	$27,206,611		
2003	$23,308,800	**2017**	$24,509,925		
2004	$37,821,345	**2018**	$24,313,987		
2005	$35,223,200	**2019**	$26,217,995		
2006	$15,429,625	**2020**	$35,739,235		

VIII. NOTE AND REAL PROPERTY SALES CONTRACT SERVICING

Number Serviced by Broker or Affiliate

Year	Number	Year	Number	Year	Number
1993	150,249	**2007**	51,108	**2021**	98,945
1994	189,216	**2008**	49,272	**2022**	106,738
1995	116,746	**2009**	73,050		
1996	122,146	**2010**	72,044		
1997	111,602	**2011**	74,481		
1998	100,514	**2012**	64,562		
1999	95,010	**2013**	83,088		
2000	106,774	**2014**	42,975		
2001	99,059	**2015**	27,669		
2002	90,178	**2016**	82,735		
2003	75,478	**2017**	81,603		
2004	67,246	**2018**	99,685		
2005	58,766	**2019**	108,501		
2006	57,431	**2020**	100,707		

Number of Fractionalized Loans Serviced

Year	Number	Year	Number	Year	Number
1999	14,994	**2010**	11,848	**2021**	15,431
2000	15,769	**2011**	11,148	**2022**	15,085
2001	17,024	**2012**	11,579		
2002	17,334	**2013**	12,110		
2003	17,750	**2014**	10,808		
2004	19,118	**2015**	9,109		
2005	18,898	**2016**	15,654		
2006	20,485	**2017**	14,344		
2007	17,191	**2018**	18,021		
2008	14,802	**2019**	16,610		
2009	12,803	**2020**	15,300		

Total Amount of Payments Collected

Year	Amount	Year	Amount	Year	Amount
1993	No Data	**2007**	$3,997,378,910	**2021**	$13,447,263,525
1994	$2,645,330,898	**2008**	$2,500,546,339	**2022**	$17,216,178,130
1995	$1,874,641,411	**2009**	$1,825,305,972		
1996	$2,066,185,285	**2010**	$1,812,755,329		
1997	$1,593,971,561	**2011**	$1,856,252,028		
1998	$1,939,924,303	**2012**	$1,887,415,479		
1999	$2,362,939,422	**2013**	$2,756,720,877		
2000	$2,564,278,632	**2014**	$3,290,914,277		
2001	$2,946,945,951	**2015**	$1,521,231,134		
2002	$3,288,438,212	**2016**	$5,115,991,711		
2003	$3,563,191,654	**2017**	$6,616,405,115		
2004	$3,958,871,954	**2018**	$9,487,039,459		
2005	$4,444,139,673	**2019**	$11,094,739,200		
2006	$4,761,461,878	**2020**	$11,317,574,204		

Amount of Fractionalized Payments Collected

Year	Amount	Year	Amount	Year	Amount
1999	$958,996,074	**2010**	$472,238,238	**2021**	$3,040,021,763
2000	$1,081,828,484	**2011**	$430,602,396	**2022**	$2,995,316,188
2001	$1,182,327,328	**2012**	$532,361,634		
2002	$1,470,288,191	**2013**	$659,515,557		
2003	$1,847,699,125	**2014**	$655,560,277		
2004	$2,325,060,834	**2015**	$767,726,653		
2005	$2,472,778,539	**2016**	$1,413,698,994		
2006	$2,792,845,865	**2017**	$1,496,447,605		
2007	$1,816,517,455	**2018**	$2,519,212,275		
2008	$985,920,285	**2019**	$2,699,559,985		
2009	$537,240,501	**2020**	$2,407,999,538		

Total Principal Amount of Loans Serviced

Year	Amount	Year	Amount	Year	Amount
1993	No Data	**2007**	$10,615,869,052	**2021**	$28,203,554,355
1994	$10,969,860,974	**2008**	$9,032,782,242	**2022**	$38,749,246,464
1995	$6,338,915,941	**2009**	$9,403,134,895		
1996	$7,323,474,102	**2010**	$8,908,919,722		
1997	$5,358,573,265	**2011**	$8,527,829,001		
1998	$5,810,875,242	**2012**	$7,403,367,041		
1999	$6,511,909,321	**2013**	$9,873,620,521		
2000	$7,973,597,736	**2014**	$9,546,302,553		
2001	$7,656,581,079	**2015**	$4,282,357,608		
2002	$7,189,779,277	**2016**	$11,687,138,268		
2003	$7,381,963,790	**2017**	$12,736,736,807		
2004	$8,571,214,176	**2018**	$22,642,003,052		
2005	$9,133,498,866	**2019**	$27,920,355,565		
2006	$11,018,692,777	**2020**	$27,462,187,300		

Total Principal Amount of Fractionalized Loans Serviced

Year	Amount	Year	Amount	Year	Amount
1999	$1,757,274,594	**2010**	$3,303,048,941	**2021**	$6,351,532,193
2000	$2,376,180,746	**2011**	$3,001,441,563	**2022**	$7,300,175,086
2001	$2,570,465,761	**2012**	$2,639,644,962		
2002	$3,038,285,255	**2013**	$3,004,443,093		
2003	$3,612,511,288	**2014**	$2,727,100,790		
2004	$4,453,268,591	**2015**	$3,555,710,925		
2005	$4,960,861,031	**2016**	$4,103,123,260		
2006	$6,124,848,977	**2017**	$4,084,673,452		
2007	$6,335,604,625	**2018**	$5,980,961,483		
2008	$5,133,116,129	**2019**	$6,281,768,965		
2009	$3,517,989,835	**2020**	$6,065,614,260		

Total Late Charges Received

Year	Amount	Year	Amount	Year	Amount
1993	$9,499,242	**2007**	$16,307,600	**2021**	$19,513,439
1994	$9,955,811	**2008**	$11,532,595	**2022**	$18,190,798
1995	$8,286,669	**2009**	$9,591,607		
1996	$8,114,639	**2010**	$9,263,181		
1997	$5,823,610	**2011**	$7,932,326		
1998	$6,532,131	**2012**	$9,593,040		
1999	$6,693,079	**2013**	$7,805,968		
2000	$8,092,119	**2014**	$6,488,531		
2001	$8,563,572	**2015**	$4,152,538		
2002	$9,140,077	**2016**	$11,636,225		
2003	$10,525,338	**2017**	$12,660,300		
2004	$10,576,680	**2018**	$17,750,579		
2005	$10,786,039	**2019**	$20,259,806		
2006	$14,702,304	**2020**	$18,225,744		

Total Late Charges Retained by Broker or Affiliate

Year	Amount	Year	Amount	Year	Amount
1993	$6,162,432	**2007**	$7,963,572	**2021**	$8,134,672
1994	$6,351,374	**2008**	$5,841,613	**2022**	$7,811,914
1995	$5,014,006	**2009**	$4,463,112		
1996	$5,181,695	**2010**	$4,232,972		
1997	$3,167,595	**2011**	$3,667,688		
1998	$3,526,816	**2012**	$3,392,489		
1999	$3,559,885	**2013**	$4,463,292		
2000	$4,224,201	**2014**	$3,765,430		
2001	$4,237,750	**2015**	$2,411,864		
2002	$4,224,356	**2016**	$5,494,409		
2003	$4,832,940	**2017**	$5,939,493		
2004	$5,146,834	**2018**	$8,251,943		
2005	$5,723,985	**2019**	$8,648,150		
2006	$6,961,547	**2020**	$7,731,669		

Number of Loans Prepaid

Year	Number	Year	Number	Year	Number
1993	33,513	**2006**	8,782	**2019**	7,707
1994	16,684	**2007**	6,810	**2020**	6,592
1995	7,735	**2008**	3,699	**2021**	8,039
1996	8,711	**2009**	3,025	**2022**	46,375
1997	3,921	**2010**	3,276		
1998	4,861	**2011**	3,817		
1999	7,316	**2012**	6,963		
2000	6,247	**2013**	7,092		
2001	6,054	**2014**	4,908		
2002	7,637	**2015**	3,100		
2003	8,167	**2016**	6,292		
2004	9,707	**2017**	15,280		
2005	8,598	**2018**	8,644		

Total Amount of Prepayment Penalties Paid by Borrowers

Year	Amount	Year	Amount	Year	Amount
1993	$14,634,078	**2007**	$8,315,262	**2021**	$3,286,162
1994	$12,968,286	**2008**	$3,899,408	**2022**	$8,001,897
1995	$8,832,233	**2009**	$1,698,028		
1996	$9,913,442	**2010**	$1,236,068		
1997	$2,074,043	**2011**	$1,399,067		
1998	$2,463,171	**2012**	$1,578,981		
1999	$1,904,039	**2013**	$1,788,506		
2000	$1,743,979	**2014**	$1,804,358		
2001	$2,409,028	**2015**	$2,058,538		
2002	$3,093,437	**2016**	$2,707,495		
2003	$3,079,911	**2017**	$2,293,474		
2004	$6,512,200	**2018**	$2,396,184		
2005	$7,882,500	**2019**	$3,218,900		
2006	$7,760,622	**2020**	$2,268,677		

Total Amount of Prepayment Penalties Retained by Broker or Affiliate

Year	Amount	Year	Amount	Year	Amount
1993	No Data	**2007**	$2,809,670	**2021**	$648,100
1994	$2,834,234	**2008**	$1,270,250	**2022**	$497,032
1995	$2,989,976	**2009**	$718,593		
1996	$3,386,735	**2010**	$481,067		
1997	$849,886	**2011**	$553,815		
1998	$1,027,019	**2012**	$483,474		
1999	$617,885	**2013**	$546,934		
2000	$682,329	**2014**	$538,667		
2001	$685,336	**2015**	$506,032		
2002	$811,137	**2016**	$532,096		
2003	$1,029,193	**2017**	$451,784		
2004	$1,898,789	**2018**	$511,622		
2005	$2,492,707	**2019**	$561,085		
2006	$2,114,369	**2020**	$357,693		

Total Other Broker Charges for Servicing

Year	Amount	Year	Amount	Year	Amount
1993	$24,517,130	**2007**	$66,127,909	**2021**	$63,979,227
1994	$25,105,198	**2008**	$59,696,930	**2022**	$67,122,991
1995	$21,137,628	**2009**	$36,373,357		
1996	$24,212,940	**2010**	$38,318,451		
1997	$10,525,783	**2011**	$36,819,559		
1998	$12,439,144	**2012**	$27,704,309		
1999	$14,819,515	**2013**	$31,273,116		
2000	$22,299,453	**2014**	$29,304,507		
2001	$26,585,113	**2015**	$20,325,628		
2002	$32,127,980	**2016**	$48,878,522		
2003	$34,030,465	**2017**	$44,006,309		
2004	$38,817,811	**2018**	$54,933,691		
2005	$56,465,650	**2019**	$59,289,599		
2006	$68,362,126	**2020**	$59,582,604		

Number of Notices of Default Filed

Year	Number	Year	Number	Year	Number
1993	10,188	**2007**	4,676	**2021**	680
1994	8,585	**2008**	4,547	**2022**	656
1995	6,429	**2009**	3,394		
1996	5,275	**2010**	2,236		
1997	2,573	**2011**	1,690		
1998	2,541	**2012**	1,487		
1999	2,011	**2013**	1,161		
2000	1,821	**2014**	840		
2001	1,987	**2015**	519		
2002	2,033	**2016**	953		
2003	1,750	**2017**	1,163		
2004	1,700	**2018**	984		
2005	2,218	**2019**	1,174		
2006	3,360	**2020**	849		

Number of Trustee's Sales, Judicial Sales or Deeds in Lieu of Foreclosure Recorded

Year	Number	Year	Number	Year	Number
1993	2,264	**2007**	867	**2021**	117
1994	2,556	**2008**	2,234	**2022**	104
1995	1,782	**2009**	1,822		
1996	1,345	**2010**	1,104		
1997	857	**2011**	763		
1998	785	**2012**	622		
1999	660	**2013**	437		
2000	416	**2014**	289		
2001	306	**2015**	129		
2002	351	**2016**	243		
2003	262	**2017**	194		
2004	175	**2018**	259		
2005	116	**2019**	268		
2006	305	**2020**	260		

IX. Total Dollar Amount of Trust Funds Received

Year	Amount	Year	Amount
2001	$4,838,047,933	**2017**	$393,859,883
2002	$5,898,600,466	**2018**	$13,168,195,376
2003	$6,830,792,014	**2019**	$14,687,477,594
2004	$8,809,661,216	**2020**	$13,063,392,551
2005	$10,659,711,061	**2021**	$16,646,614,694
2006	$10,543,075,192	**2022**	$23,325,247,257
2007	$8,327,924,541		
2008	$5,453,972,593		
2009	$3,523,580,338		
2010	$3,095,052,797		
2011	$3,352,075,276		
2012	$3,777,332,851		
2013	$5,111,142,532		
2014	$2,140,533,495		
2015	$1,644,717,489		
2016	$2,281,214,515		

Escrow/Client Activity

Year	Amount	Year	Amount
2001	$1,856,485,353	**2017**	$18,391,347
2002	$2,444,500,216	**2018**	$1,118,176,403
2003	$3,031,042,065	**2019**	$907,528,417
2004	$3,995,337,187	**2020**	$543,405,898
2005	$4,789,373,360	**2021**	$1,161,010,139
2006	$4,360,675,885	**2022**	$1,315,023,042
2007	$3,269,775,119		
2008	$1,596,814,377		
2009	$931,548,694		
2010	$944,689,194		
2011	$992,388,082		
2012	$1,172,122,530		
2013	$1,573,390,815		
2014	$1,315,068,343		
2015	$389,047,741		
2016	$681,160,051		

Servicing/Payoff Activity

Year	Amount	Year	Amount
2001	$3,064,717,341	**2017**	$375,468,536
2002	$3,454,100,250	**2018**	$12,050,018,973
2003	$3,799,749,949	**2019**	$13,779,949,177
2004	$4,814,324,029	**2020**	$12,519,986,653
2005	$5,870,337,701	**2021**	$15,485,604,555
2006	$6,182,399,307	**2022**	$22,010,224,215
2007	$5,058,149,422		
2008	$3,857,158,216		
2009	$2,592,031,644		
2010	$2,150,363,603		
2011	$2,363,367,737		
2012	$2,631,777,310		
2013	$3,538,767,993		
2014	$841,244,487		
2015	$1,834,361,700		
2016	$3,494,385,546		