

Comparative Production Statistics

May-22

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	127,930	128,147		
Current Salespersons	307,441	307,598		
Total Licensees	435,371	435,745	454,615	422,496

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	439	409	354	4,284	3,466	3,643
Original Salesperson	2,167	2,883	2,705	28,709	18,953	16,411
Broker Renewal	2,393	2,627	2,488	27,073	22,042	24,576
Potential Broker Renewal	2,796	2,693	2,863	28,542	27,480	26,630
<i>% Renewal rate</i>	86.0%	98.0%	87.0%	95.0%	80.0%	92.0%
Salesperson Renewal	5,067	4,967	5,489	53,426	39,155	46,634
Potential Salesperson Renewal	6,979	6,069	6,985	66,216	61,169	58,922
<i>% Renewal rate</i>	73.0%	82.0%	79.0%	81.0%	64.0%	79.0%
Examinations						
Broker Scheduled	501	566	369	5,459	4,112	4,255
Broker Administered	357	447	298	4,407	3,403	3,196
<i>% Passed</i>	46%	43%	47%	47%	50%	50%
Salesperson Scheduled	6,615	8,122	6,464	72,908	40,480	38,906
Salesperson Administered	5,046	6,475	5,272	59,205	33,670	28,485
<i>% Passed</i>	44%	45%	56%	49%	60%	54%

Investigations						
Misc. Cases Assigned	196	263	219	1,861	1,562	2,110
Consumer Investigations Assigned	170	151	131	1,595	1,507	1,828
<i>Total</i>	366	414	350	3,456	3,069	3,938
Audit Activities						
Investigative Audits	12	18	16	140	204	248
Other Audit Examinations	17	16	17	237	218	228
Legal Activities						
Desist & Refrain Orders	4	2	20	23	26	20
Licenses Surrendered	9	5	7	49	39	59
Accusations - Hearings						
Licenses Suspended	16	10	8	103	103	77
Licenses Revoked	17	7	7	146	184	162
Dismissals	5	6	5	43	41	31
Public Reprovals	2	0	2	7	12	6
Miscellaneous Orders	0	5	2	27	17	37
Statement of Issues - Hearings						
Denials	1	1	6	35	61	67
Denials, Restricted Licenses	22	3	21	157	165	191
Dismissals	3	2	0	22	35	22

Subdivisions - In State						
Filings, Notice of Intentions	282	384	264	3,182	3,009	2,459
Final Reports Issued	228	265	246	2,754	2,552	2,557
Time-Share Applications Received	0	3	0	46	29	23
Time-Share Reports Issued	5	1	2	21	28	42
Subdivisions - Out of State						
Registration Applications Received	6	10	17	150	184	165
Registrations Issued	6	8	6	151	184	162
Time-Shares Applications Received	11	2	22	265	240	575
Time-Share Permits Issued	11	24	4	299	241	591