

Comparative Production Statistics

Dec-21

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	128,573	128,511	134,238	131,061
Current Salespersons	303,867	302,505	308,203	294,100
Total Licensees	432,440	431,016	442,441	425,161

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	424	348	271	2,288	1,783	2,313
Original Salesperson	2,810	2,368	918	16,393	8,727	10,700
Broker Renewal	2,315	2,116	1,876	14,345	10,916	12,253
Potential Broker Renewal	2,392	2,265	2,336	14,785	14,064	13,815
% Renewal rate	97.0%	93.0%	80.0%	97.0%	78.0%	89.0%
Salesperson Renewal	4,204	4,222	3,079	28,960	18,782	24,260
Potential Salesperson Renewal	5,291	5,516	4,384	35,520	31,389	31,520
% Renewal rate	79.0%	77.0%	70.0%	82.0%	60.0%	77.0%
Examinations						
Broker Scheduled	419	538	136	3,123	2,215	2,741
Broker Administered	355	454	72	2,579	1,808	2,360
% Passed	49%	48%	51%	48%	53%	49%
Salesperson Scheduled	6,488	6,146	841	39,507	17,939	23,586
Salesperson Administered	5,156	5,102	519	32,469	14,511	21,189
% Passed	49%	51%	60%	52%	61%	53%

Investigations						
Misc. Cases Assigned	278	282		1,528	1,305	1,786
Consumer Investigations Assigned	142	121		797	894	1,192
Total	420	403		2,325	2,154	2,978
Audit Activities						
Investigative Audits	13	11	19	76	119	158
Other Audit Examinations	18	29	21	135	113	94
Legal Activities						
Desist & Refrain Orders	1	1	0	10	4	18
Licenses Surrendered	4	6	3	21	20	44
Accusations - Hearings						
Licenses Suspended	3	13	12	56	54	44
Licenses Revoked	12	13	18	91	98	87
Dismissals	1	1	1	19	23	16
Public Reprovals	1	2	2	5	2	4
Miscellaneous Orders	0	2	0	15	7	19
Statement of Issues - Hearings						
Denials	0	2	4	15	37	31
Denials, Restricted Licenses	9	9	23	78	90	116
Dismissals	1	1	3	7	22	13

Subdivisions - In State						
Filings, Notice of Intentions	273	286	245	1,656	1,522	1,331
Final Reports Issued	229	240	236	1,505	1,311	1,465
Time-Share Applications Received	26	0	1	39	24	15
Time-Share Reports Issued	2	0	1	10	3	34
Subdivisions - Out of State						
Registration Applications Received	14	16	35	90	108	92
Registrations Issued	13	28	35	95	118	87
Time-Shares Applications Received	1	20	13	131	171	311
Time-Share Permits Issued	2	55	22	189	148	234