

Comparative Production Statistics

RE 149 (Rev. 1/16)

Aug-23

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	125,552	125,723	127,387	n/a
Current Salespersons	308,567	308,638	308,989	n/a
Total Licensees	434,119	434,361	436,376	n/a

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	364	315	355	715	655	762
Original Salesperson	2,099	1,906	2,659	4,005	5,091	5,519
Broker Renewal	2,084	2,175	2,290	4,259	4,531	4,989
Potential Broker Renewal	2,401	2,283	2,454	4,684	5,109	5,160
% Renewal rate	87.0%	95.0%	93.0%	91.0%	89.0%	97.0%
Salesperson Renewal	4,655	4,429	5,062	9,084	9,706	11,140
Potential Salesperson Renewal	6,231	5,855	6,118	12,086	12,553	12,642
% Renewal rate	75.0%	76.0%	83.0%	75.0%	77.0%	88.0%
Examinations						
Broker Scheduled	624	551	406	1,175	748	1,095
Broker Administered	460	471	329	931	601	897
% Passed	49%	56%	47%	53%	48%	46%
Salesperson Scheduled	6,429	6,481	6,459	12,910	12,683	13,677
Salesperson Administered	5,136	5,278	5,199	10,414	10,454	11,359
% Passed	50%	49%	50%	50%	51%	53%

Investigations						
Misc. Cases Assigned	188	125	141	306	383	n/a
Consumer Investigations Assigned	195	120	194	315	317	n/a
Total	383	245	335	621	700	n/a
Audit Activities						
Investigative Audits	10	11	18	21	28	29
Other Audit Examinations	11	17	27	28	41	43
Legal Activities						
Desist & Refrain Orders	3	2	4	5	8	10
Licenses Surrendered	4	1	5	5	6	2
Accusations - Hearings						
Licenses Suspended	30	18	8	48	22	19
Licenses Revoked	28	27	27	55	24	52
Dismissals	5	8	14	13	26	8
Public Reprovls	1	-0-	7	1	7	2
Miscellaneous Orders	5	7	2	12	3	9
Statement of Issues - Hearings						
Denials	6	3	4	9	9	7
Denials, Restricted Licenses	13	6	7	19	8	8
Dismissals	1	2	-0-	3	-0-	1

Subdivisions - In State						
Filings, Notice of Intentions	203	208	197	411	396	531
Final Reports Issued	269	244	290	513	571	528
Time-Share Applications Received	2	0	0	2	5	10
Time-Share Reports Issued	1	0	3	1	3	7
Subdivisions - Out of State						
Registration Applications Received	9	19	16	28	36	29
Registrations Issued	18	18	17	36	43	36
Time-Shares Applications Received	5	4	19	9	21	6
Time-Share Permits Issued	21	47	62	68	63	88