

Comparative Production Statistics

Dec-22

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	127,150			
Current Salespersons	310,656			
Total Licensees	437,806			

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	285	367	424	1,956	2,288	1,783
Original Salesperson	1,745	1,821	2,810	13,530	16,393	8,727
Broker Renewal	2,067	1,877	2,315	12,917	14,345	10,916
Potential Broker Renewal	2,116	2,077	2,067	13,966	14,785	14,064
% Renewal rate	98.0%	90.0%	97.0%	92.0%	97.0%	78.0%
Salesperson Renewal	3,812	3,676	4,204	26,450	28,960	18,782
Potential Salesperson Renewal	4,883	5,062	5,291	35,258	35,520	31,389
% Renewal rate	78.0%	73.0%	79.0%	75.0%	82.0%	60.0%
Examinations						
Broker Scheduled	429	414	419	2,343	3,123	2,215
Broker Administered	364	348	355	1,918	2,579	1,808
% Passed	50%	49%	49%	50%	52%	61%
Salesperson Scheduled	4,377	4,737	6,488	32,546	39,507	17,939
Salesperson Administered	3,658	3,982	5,156	26,995	32,469	14,511
% Passed	52%	53%	49%	51%	48%	53%

Investigations						
Misc. Cases Assigned	118	124		756	1,088	987
Consumer Investigations Assigned	112	115		834	837	843
Total	230	239		1,590	1,925	1,830
Audit Activities						
Investigative Audits						
Other Audit Examinations						
Legal Activities						
Desist & Refrain Orders	0	0	1	11	22	8
Licenses Surrendered	5	6	4	28	22	20
Accusations - Hearings						
Licenses Suspended	19	9	290	77	363	56
Licenses Revoked	19	22	19	162	133	145
Dismissals	4	0	1	47	20	26
Public Reprovls	2	2	1	14	5	2
Miscellaneous Orders	2	3	0	22	15	7
Statement of Issues - Hearings						
Denials	3	3	0	32	15	42
Denials, Restricted Licenses	1	4	3	27	22	31
Dismissals	0	1	2	4	7	23

Subdivisions - In State						
Filings, Notice of Intentions	148	161	273	1,066	1,656	1,522
Final Reports Issued	217	260	228	1,630	1,503	1,310
Time-Share Applications Received	14	0	26	22	39	24
Time-Share Reports Issued	0	2	2	5	10	3
Subdivisions - Out of State						
Registration Applications Received	18	6	14	101	90	108
Registrations Issued	21	3	13	108	95	118
Time-Shares Applications Received	22	167	1	215	131	171
Time-Share Permits Issued	22	7	2	125	189	148