

**Comparative Production Statistics**

Nov-22

RE 149 (Rev. 1/16)

**LICENSING AND EXAMINATIONS**

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	127,174	127,187		
Current Salespersons	310,330	310,024		
Total Licensees	437,504	437,211		

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	367	320	348	1,671	1,864	1,512
Original Salesperson	1,821	2,153	2,368	11,785	13,583	7,809
Broker Renewal	1,877	2,187	2,116	10,850	12,030	9,040
Potential Broker Renewal	2,077	2,391	2,265	11,850	12,393	11,728
% Renewal rate	90.0%	91.0%	93.0%	92.0%	97.0%	77.0%
Salesperson Renewal	3,676	4,580	4,222	22,638	24,756	15,703
Potential Salesperson Renewal	5,062	6,598	5,516	30,375	30,229	27,005
% Renewal rate	73.0%	69.0%	77.0%	75.0%	82.0%	58.0%
<b>Examinations</b>						
Broker Scheduled	414	300	538	1,914	2,704	2,079
Broker Administered	348	236	454	1,554	2,224	1,736
% Passed	53%	54%	48%	50%	47%	54%
Salesperson Scheduled	4,737	5,243	6,146	28,169	33,019	17,098
Salesperson Administered	3,982	4,338	5,102	23,337	27,313	13,992
% Passed	49%	51%	51%	50%	52%	61%

<b>Investigations</b>						
Misc. Cases Assigned	124	74		658	887	851
Consumer Investigations Assigned	115	122		726	678	720
<i>Total</i>	239	196		1,384	1,565	1,571
<b>Audit Activities</b>						
Investigative Audits	9	16	11	69	63	100
Other Audit Examinations	18	25	29	112	117	92
<b>Legal Activities</b>						
Desist & Refrain Orders	0	1	1	11	21	8
Licenses Surrendered	6	3	7	23	18	17
<b>Accusations - Hearings</b>						
Licenses Suspended	9	18	13	58	52	42
Licenses Revoked	22	17	11	104	114	111
Dismissals	0	10	3	40	18	25
Public Reprovls	2	1	2	12	4	0
Miscellaneous Orders	3	5	1	20	15	7
<b>Statement of Issues - Hearings</b>						
Denials	3	10	3	28	15	38
Denials, Restricted Licenses	4	7	2	25	19	23
Dismissals	1	0	1	4	6	20

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	157	173	286	914	1,383	1,277
Final Reports Issued	260	281	239	1,413	1,275	1,075
Time-Share Applications Received	0	1	0	8	13	23
Time-Share Reports Issued	2	0	0	5	8	2
<b>Subdivisions - Out of State</b>						
Registration Applications Received	6	22	16	83	76	73
Registrations Issued	3	25	28	87	82	83
Time-Shares Applications Received	167	2	20	193	130	158
Time-Share Permits Issued	7	1	55	103	187	126