

Comparative Production Statistics

Oct-22

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	127,187	127,322		
Current Salespersons	310,024	309,887		
Total Licensees	437,211	437,209		

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	320	329	396	1,304	1,516	1,253
Original Salesperson	2,153	2,720	2,990	9,964	11,215	6,518
Broker Renewal	2,187	2,255	2,489	8,973	9,914	7,465
Potential Broker Renewal	2,391	2,273	2,655	9,773	10,128	9,484
% Renewal rate	91.0%	99.0%	94.0%	92.0%	98.0%	79.0%
Salesperson Renewal	4,580	4,676	4,718	18,962	20,543	13,009
Potential Salesperson Renewal	6,598	6,162	6,534	25,313	24,713	22,178
% Renewal rate	69.0%	76.0%	72.0%	75.0%	83.0%	59.0%
Examinations						
Broker Scheduled	300	452	496	1,500	2,166	1,613
Broker Administered	236	369	410	1,206	1,770	1,391
% Passed	54%	49%	52%	50%	47%	57%
Salesperson Scheduled	5,243	5,506	6,932	23,432	26,873	13,843
Salesperson Administered	4,338	4,563	5,854	19,355	22,211	11,363
% Passed	51%	50%	54%	51%	53%	61%

Investigations						
Misc. Cases Assigned	74	174		555	739	727
Consumer Investigations Assigned	122	160		604	468	609
<i>Total</i>	196	334		1,159	1,207	1,336
Audit Activities						
Investigative Audits	16	16	6	60	52	88
Other Audit Examinations	25	28	23	94	88	77
Legal Activities						
Desist & Refrain Orders	1	3	2	8	20	8
Licenses Surrendered	3	8	6	16	11	12
Accusations - Hearings						
Licenses Suspended	18	9	7	49	39	31
Licenses Revoked	17	16	12	50	96	75
Dismissals	10	4	7	40	16	20
Public Reprovals	1	2	0	10	2	0
Miscellaneous Orders	5	7	1	15	13	6
Statement of Issues - Hearings						
Denials	10	4	4	22	12	32
Denials, Restricted Licenses	7	8	5	20	13	12
Dismissals	0	2	2	2	4	18

Subdivisions - In State						
Filings, Notice of Intentions	173	188	287	757	1,097	1,013
Final Reports Issued	281	301	231	1,153	1,036	864
Time-Share Applications Received	1	2	3	8	13	23
Time-Share Reports Issued	0	0	0	3	8	2
Subdivisions - Out of State						
Registration Applications Received	22	19	19	77	60	66
Registrations Issued	25	16	10	84	54	73
Time-Shares Applications Received	2	3	43	26	110	87
Time-Share Permits Issued	1	32	42	96	132	67